

Q: Will the Seneca Nation share information for their planned hotel development with USA Niagara or the selected consultant?

A: USA Niagara has a positive relationship with the Seneca Niagara Falls Gaming Corporation and works collaboratively with them on a number of issues. USA Niagara will make every effort to ensure that the flow of information is adequate for the selected consultant to properly prepare their final feasibility analysis.

Q: What are the range of fees expected for this project?

A: USA Niagara expects to receive fee proposals based on the scope of services specified in the RFP from first-rate, qualified hotel and hospitality industry consultants to evaluate the lodging market conditions in Niagara Falls, New York.

Q: Is the project currently funded?

A: At this point, there is no specific project to fund. USA Niagara's goal with this study is to fully assess and understand the lodging market in Niagara Falls, New York.

Q: Are potential team members precluded from bidding on eventual projects to be released later after the study is completed?

A: Unless there is a conflict-of-interest, there appears to be no reason why potential team members would be precluded for bidding on future projects.

Q: What is the approximate completion date of the study?

A: Please refer to Article II, Section C, Number 8 on the RFP. It is incumbent on the respondent to submit a work schedule.

Q: Is USA Niagara interested in the modeling of both direct and indirect benefits for the Economic Impact Analysis?

A: Yes, USA Niagara would like to know both the direct and indirect benefits.

Q: Are there limitations as to the number, size or frequency of contracts awarded by USA Niagara to any single firm (as the prime consultant)?

A: USA Niagara knows of no such regulations or laws.

Q: In Article II, Section A, Number 6, does the appraisal need to conform to the Uniform Standards of Professional Appraisal Practice ("USPAP") or some other form?

A: Provide USA Niagara an opinion of value based on the operating projections (please see page 5, item number 4).