

DEFINITES 2005

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B	Total Conference Center Revenue	Rooms
1/11/2005	Meeting	30			\$ 100.00		\$ 100.00	Olmsted
1/12/2005	Meeting	40			\$ 1,000.00	\$ 1,178.62	\$ 2,178.62	Porter/DeVeaux and RedJacket
1/12/05	Dinner Meeting	30				\$ 1,583.90	\$ 1,583.90	Red Jacket
1/18/05	Meeting/recap	100				\$ 1,909.19	\$ 1,909.19	Cascades I and Foyer
1/19/05	Meeting/Site	8				\$ 54.94	\$ 54.94	COMP DINNER - Chairman's
2/2/05	Meeting	45			\$ 919.70	\$ 1,896.86	\$ 2,816.56	Cascades I
2/3/05	Meeting	12				\$ 212.40	\$ 212.40	Chairman's
2/3/05 - 2/4/05	Meeting	60	103	\$ 7,107.00	\$ 919.69	\$ 5,667.60	\$ 6,587.29	Governor's, Red Jacket, Porter, Schoellkopf, Cascades II
2/4/2005	Food Tasting	6					COMP	Tubman Room
2/6/2005	Reception	25					COMP	Foyer
2/9/2005	Meeting	12				\$ 223.54	\$ 223.54	Taylor Room
2/9/2005	Food Tasting	12					COMP	Chairman's Room
2/24-25/05	Meeting	30	33	\$ 2,607.00		\$ 2,682.12	\$ 2,682.12	
2/25 - 2/27	Conference	52	75	\$ 5,175.00		\$ 7,119.88	\$ 7,119.88	
3/4/05 & 3/5/2005	Sales Meeting	125	1	\$ 89.00		\$ 19,150.63	\$ 19,150.63	Cascades, Governor's, Porter DeVeaux
3/9/2005	Meeting	100				\$ 4,998.21	\$ 4,998.21	
3/10/2005	Meeting	17				\$ 846.88	\$ 846.88	Whitney Room
3/10/2005	Reception	250					COMP	Foyer
3/10/2005	meeting	15				\$ 383.21	\$ 383.21	Hennepin
3/11/05	Legislative Breakfast	120				\$ 3,247.50	\$ 3,247.50	Cascades I
3/11/2005	Pep Rally	55				\$ 3,266.41	\$ 3,266.41	Governor's
3/16/05 & 3/17/2005	Reception	500				\$ 8,934.67	\$ 8,934.67	Exhibit hall
3/16-17/05	Reception	75				\$ 1,864.93	\$ 1,864.93	Foyer
3/21/05 - 3/22/05	Trade Show	400	314	\$ 17,951.00	\$ 16,000.00	\$ 8,357.75	\$ 24,357.75	Exhibit Hall, Ballroom, Porter DeVeaux, Red Jacket, Governors
3/22/2005	Meeting	15				\$ 938.85	\$ 938.85	Schoelkopf/Hyde/Lasalle
4/1/2005	Meeting	25				\$ 205.03	\$ 205.03	Olmsted
4/1-3/05	Convention	1000	502	\$ 39,658.00	\$ 14,983.83		\$ 14,983.83	Exhibit Hall/Ballroom
4/4/2005	Meeting	25				\$ 590.00	\$ 590.00	Whitney Room
4/8/2005	Dance	1000	10	\$ 890.00	\$ 3,855.65	\$ 3,500.00	\$ 7,355.65	Exhibit hall
4/9-10/05	Competition		53	\$ 3,567.00		\$ 7,036.25	\$ 7,036.25	Ballroom & 3 Breakouts
4/11& 12/2005	Dinner/ Tradeshow	400	127	\$ 11,303.00	\$ 3,063.50	\$ 30,714.52	\$ 33,778.02	Cascades Ballroom
4/13/2005	Breakfast Meeting	80				\$ 1,042.10	\$ 1,042.10	Cascades II
4/13/2005	meeting	16				\$ 354.00	\$ 354.00	Olmsted
4/13/2005	MEETING	17				\$ 300.90	\$ 300.90	Schoelkopf

4/15/2005	meeting	12				\$ 566.40	\$ 566.40	Chairmans
4/16/05	Concert	3500	22	\$ 1,958.00				Exhibit hall/Foyer
4/20/05 - 4/21/05	Spring Conference	300	100	\$ 5,500.00	\$ 2,500.00	\$ 9,735.00	\$ 12,235.00	Cascades Ballroom
4/22 - 4/24/05	Dance Competition & Cash Concessions	300	200	\$ 17,800.00	\$ 8,776.00		\$ 8,776.00	Cascades/Conference Dining & Staff Office (394 Sq Ft)
4/25/2005	Meeting	40				\$ 283.20	\$ 283.20	Red Jacket
4/25/2005	MEETING	10				COMP	COMP	Chairmans
4/26-27/05	Meeting	30				\$ 600.00	\$ 600.00	Schoellkopf room
4/26/2005	meeting					\$ 354.00	\$ 354.00	Whitney Room
4/27-29/05	Meeting	200	24	\$ 1,752.00	\$ 4,084.00	\$ 14,441.00	\$ 18,525.00	Foyer, Ballroom
4/27/2005	Trade Show	100				\$ 10,502.00	\$ 10,502.00	Ballroom, red jacket, olmstead, porter
4/28-29/2005	meeting	20				\$ 1,840.00	\$ 1,840.00	Whitney Room
4/29/2005	Meeting	28				\$ 295.00	\$ 295.00	schoellkopf
5/2-3/05	Meeting	30				\$ 3,821.73	\$ 3,821.73	porter/Deveaux
5/3-5/05	meeting	15	19	\$ 1,501.00		\$ 2,081.52	\$ 2,081.52	Red Jacket
5/6/2005	Conference	200				\$ 13,350.00	\$ 13,350.00	Cascades P/D/Red Jacket
5/7/2005	Breakfast	50				\$ 536.90	\$ 536.90	porter/Deveaux
5/11/2005	Meeting	300	12	\$ 684.00		\$ 10,637.60	\$ 10,637.60	Cascades P/D/RJ/Gover
5/13/2005	Dinner	445	0	\$ -		\$ 16,442.75	\$ 16,442.75	Cascades
5/14/2005	Banquet	90				\$ 2,388.44	\$ 2,388.44	1/2 Cascades Ballroom
5/16-20/05	Meetings	100	295	\$ 24,225.00	\$ 5,700.00	\$ 20,528.40	\$ 26,228.40	Chairmans, 1/2 Cascades, Porter/Deveaux
5/17-19/05	Conference	40				\$ 6,182.80	\$ 6,182.80	Governor's Room
5/17-19/05	meeting	20	83	\$ 6,557.00		\$ 3,840.90	\$ 3,840.90	Whitney Room
5/19-20/05	meeting	42			\$ 4,071.80	\$ 4,071.80		Chairman's room / porter/deveaux
5/20/2005	meeting	7				\$ 354.00	\$ 354.00	Tubman Room
5/21-23/05	Meeting	195	144	\$ 11,520.00	\$ 17,251.48		\$ 17,251.48	Ballroom, Foyer, 5 Breakouts
5/26/2005	meeting	12				\$ 175.00	\$ 175.00	Taylor Room
6/2-4/05	Convention	600	674	\$ 66,366.00	\$ 10,000.00	\$ 423.38	\$ 10,423.38	Chairmans, Foyer, Red Jacket, Adams, Porter DeVeaux, Governors Ballroom Exhibit Hall
6/4/2005	meeting	5				\$ 251.92	\$ 251.92	LaSalle
6/4/05-6/8/05	Meeting	180	354	\$ 27,966.00	\$ 5,000.00	\$ 67,126.44	\$ 72,126.44	Foyer, Ballroom, Red Jacket, Porter DeVeaux, Schoellkopf, Whitney, Olmsted Governors
6/6/2005	Lunch	15				\$ 200.00	\$ 200.00	Taylor Room
6/10/2005	Meeting	25				\$ 739.86	\$ 739.86	Whitney Room
6/10/2005	Meeting	100			\$ 130.00	\$ 4,000.00	\$ 4,130.00	1/2 ballroom, 3 breakouts
6/10/05 - 6/12/05	Conference	125	152	\$ 15,048.00		\$ 19,533.67	\$ 19,533.67	Chairmans, Ballroom
6/11/2005	meeting	10				\$ 552.24	\$ 552.24	Olmstead, Whitney and Patio
6/12-17/05	meeting	100	173	\$ 16,819.00		\$ 20,312.23	\$ 20,312.23	Cascades W/RJ/PD/Olmsted
6/13/2005	Lunch	15				\$ 165.00	\$ 165.00	Taylor Room
6/14/2005	meeting	7				\$ 378.44	\$ 378.44	Chairman's
6/14/2005	Meeting	15				\$ 830.72	\$ 830.72	Hennepin

6/19-22/05	Meetings	150	203	\$ 17,255.00	\$ 12,487.38	\$ 12,487.38	1/2 Cascades-6/19-22, Chairmans 6/19-22, Grand Foyer
6/20/2005	Lunch	20			\$ 143.00	\$ 143.00	Taylor Room
6/20-25/05	Conference	200	226	\$ 20,114.00	\$ 40,208.50	\$ 40,208.50	Exhibit hall, foyer, ballroom
6/21-25/2005	Seminar	30 / 60	11	\$ 1,089.00		\$ 5,409.00	Red. Olm. Port/Dev
6/25/2005	Comp Wedding	220				\$ 3,069.67	Ballroom
6/25/2005	Graduation	3000					Exhibit hall & ballroom
6/30/2005	Dinner	88				\$ 2,400.00	1/3 ballroom
7/8/05 - 7/10/05	Conference	120	57	\$ 6,555.00		\$ 17,541.88	4 breakouts, ballroom and foyer
7/11 - 7/12	Conference	75	167	\$ 16,533.00		\$ 14,534.06	1/2 Cascades, Porter/DeVeaux/Cont. Breaks and Lunch
7/11/2005	Lunch	20				\$ 130.00	Taylor Room
7/13-15/05	Conference	45	46	\$ 4,554.00		\$ 5,335.90	Redjacket, Olmstead, Whitney, Hennepin
7/14/2005	meeting					\$ 535.25	Schoellkopf room
7/14-16/05	Meeting	250	269	\$ 26,900.00		\$ 21,600.00	Ballroom, Porter/DeVeaux, Red Jacket, Governor Olmsted, Hennepin, Whitney
7/15/2005	Meeting	10				\$ 176.41	Chairman's
7/16/2005	Reunion	100	30	\$ 3,570.00		\$ 3,640.00	Cascades Ballroom
7/18/2005	Lunch	15				\$ 178.00	Taylor Room
7/22/2005	Meeting	6				\$ 374.67	Chairmans
7/23/2005	Banquet	65				\$ 1,702.62	Cascades I
7/25/2005	Lunch	15				\$ 187.00	Taylor Room
7/26/2005	Meeting	15				\$ 150.00	Chairman's
7/26/2005	Meeting	40				\$ 2,312.80	Porter/DeVeaux & Cascades II
7/28-30/05	Meeting	100	89	\$ 10,235.00		\$ 22,699.66	Ballroom Conference Dining
7/29-8/3/05	Conference	80	210	\$ 20,790.00		\$ 15,135.20	Cascades -5b/05
8/1/2005	Lunch	15				\$ 165.00	Taylor Room
8/4-6/2005	Conference	55	40	\$ 4,080.00		\$ 5,040.00	Foyer, Porter DeVeaux + 4 Breakouts
8/6/2005	Reunion	90				\$ 2,424.02	Cascades I
8/8/2005	Meeting	35				\$ 1,715.00	Red Jacket
8/8/2005	Lunch	15				\$ 143.00	Taylor Room
8/9-11/05	Training Meeting	15				\$ 764.64	Hennepin
8/12/05 - 8/13/05	Dance Competition	1000	252	\$ 31,362.00	\$ 5,000.00	\$ 6,471.25	Event Center, Ballroom
8/15/2005	Public Meeting	40				\$ 250.00	Governor's
8/15/2005	Lunch	15				\$ 121.00	Taylor Room
8/19/2005	Meeting	21			\$ 600.00	\$ 462.00	Whitney Room
8/20/2005	WWW	300				\$ 79.00	Event Center
8/20/2005	Reception	385	52	\$ 7,200.00		\$ 15,661.08	Ballroom & Foyer
8/22/2005	Lunch	15				\$ 198.00	Taylor Room
8/23/2005	Meeting	20			\$ 150.00	\$ 20.00	Olmsted
8/23/2005	Meeting	16				\$ 999.13	Hennepin
8/25/2005	Meeting	13				\$ 472.00	Porter/Red Jacket
8/29/2005	Lunch	15				\$ 110.00	Taylor Room
8/29-31/05	meeting	25				\$ 2,448.50	Schoellkopf
8/30-31/05	Meeting	9				\$ 1,071.32	
9/4/2005	Dinner	112	40	\$ 4,600.00		\$ 3,638.64	Cascades I
9/8-11/05	Conference	500		\$ 27,250.00	\$ 14,850.48	\$ 14,850.48	Cascades II/I
9/10/2005	Reception	200-250	57	\$ 5,340.00		\$ 15,572.51	Cascades I (with option to move to conference dining)
9/11-14/2005	Conference	50				\$ 12,286.16	Cascades/Foyer/RJ
9/12/2005	Lunch	15				\$ 154.00	Taylor Room

9/12-14/05	reception	40				\$ 2,964.16	\$ 2,964.16	Foyer
9/12-16/05	Convention	250				\$ 32,498.46	\$ 32,498.46	Cascades-Exhibit/RJ/PD/QW/Gov
9/13 - 9/14	Training	22				\$ 2,434.48	\$ 2,434.48	Porter/DeVeaux
9/14/2005	Mtg.	10			\$ 300.00	\$ 59.00	\$ 359.00	Chairman's/Schoelkopf
9/17/2005	Dinner	500				\$ 36,804.00	\$ 36,804.00	Cascades Ballroom
9/18-30/05	Conference	22	14	\$ 1,386.00		\$ 11,422.40	\$ 11,422.40	conference dining or exhibit hall
9/19/2005	Lunch	15				\$ 121.00	\$ 121.00	Taylor Room
9/19/05 - 9/22/05	Meeting	100	240	\$ 21,360.00		\$ 16,646.54	\$ 16,646.54	Four Breakouts, lunch room, continuous Breaks
9/20/2005	Reception	100				\$ 2,124.00	\$ 2,124.00	
9/21/2005	Lcheon	15				\$ 263.14	\$ 263.14	Taylor Room
9/22/2005	Fund Raiser	1500				\$ 368.00	\$ 368.00	Event Center
9/23/2005	Meeting	75	200	\$ 19,800.00		\$ 9,000.00	\$ 9,000.00	
9/24/2005	Day Meeting	60				\$ 2,526.00	\$ 2,526.00	1/2 ballroom and Grand Foyer
9/25/05 - 9/28/05	Convention	500	1115	\$ 99,235.00	\$ 13,700.00	\$ 60,276.89	\$ 73,976.89	ALL ROOMS
9/26/2005	Lunch	15				\$ 143.00	\$ 143.00	Taylor Room
9/28/2005	Dinner	300				\$ 11,788.20	\$ 11,788.20	Cascades
9/29/2005	Meeting	20			\$ 150.00	\$ 20.00	\$ 170.00	Olmsted Room
9/30/2005	Reception	125				\$ 5,884.74	\$ 5,884.74	Foyer
10/1/2005	Wedding	300				\$ 12,891.03	\$ 12,891.03	Cascades
10/2/2005	Meeting	100			\$ 200.00		\$ 200.00	pd
10/2-5/05 &	Job Fair				\$ 15,000.00	\$ 3,757.12	\$ 18,757.12	Cascades/PD Gov/RJ
10/3/2005	Lunch	15				\$ 165.00	\$ 165.00	Taylor Room
10/3/2004	meeting	12				\$ 1,090.32	\$ 1,090.32	Chairmans
10/4/2005	Meeting	100			\$ 200.00		\$ 200.00	pd
10/6/2005	Meeting	200				\$ 4,720.00	\$ 4,720.00	Cascades
10/6-7/05	Meeting	130	65	\$ 5,785.00		\$ 11,745.72	\$ 11,745.72	Cascades/PD Gov/RJ
10/6/2005	Meeting	100			\$ 200.00		\$ 200.00	pd
10/7/2005	Meeting	25-30				\$ 735.00	\$ 735.00	CANCELLED MEETING - CXL FEE
10/8/2005	Alumni Banquet	425				\$ 21,060.00	\$ 21,060.00	Ballroom/Exhibit Hall
10/8/2005	Reception	125				\$ 816.75	\$ 816.75	Learning Center Foyer
10/9/2005	Meeting	100			\$ 200.00		\$ 200.00	pd
10/11/2005 - 10/13/05	Conference	300			\$ 1,000.00	\$ 20,488.10	\$ 21,488.10	Ballroom, Foyer, Governor's & 4 Breakouts
10/11/2005	Meeting	100			\$ 200.00		\$ 200.00	pd
10/12 - 10/13	DMP	15				\$ 1,755.04	\$ 1,755.04	Pd
10/12/2005	Meeting	30			\$ 295.00		\$ 295.00	Schoelkopf
10/13/2005	Meeting	100			\$ 200.00		\$ 200.00	PD
10/14/2005	DMP	80				\$ 3,464.80	\$ 3,464.80	Cascades II
10/14/2005	Meeting	9				\$ 464.02	\$ 464.02	Tubman Room
10/16/2005	Meeting	100			\$ 200.00		\$ 200.00	PD
10/17/2005	Lunch	15				\$ 121.00	\$ 121.00	Taylor Room

10/16 - 10/18	Job Fair	900			\$ 7,500.00	\$ 352.82	\$ 7,852.82	PD/RJ/Cascades
10/17-19/05	Trade Show	300			\$ 11,545.94	\$ 15,675.55	\$ 27,221.49	Exhibit Hall
10/18/2005	Meeting	100			\$ 200.00		\$ 200.00	PD
10/18/2005	Lunch	12				\$ 88.00	\$ 88.00	Taylor Room
10/19/2005	Meeting	30			\$ 295.00		\$ 295.00	Red Jacket
10/19/05	Meeting	12				\$ 354.00	\$ 354.00	Chairmans
10/19/2005	Meeting	40				\$ 531.00	\$ 531.00	Red Jacket
10/20/2005	Meeting	100			\$ 200.00		\$ 200.00	PD
10/20/2005	Meeting	16				\$ 874.38	\$ 874.38	Olmsted, Whitney
10/20/2005	Dinner	250				\$ 10,002.86	\$ 10,002.86	Ballroom
10/21-22/05	Conference	110	140	\$ 11,900.00		\$ 12,808.90	\$ 12,808.90	Cascades, Foyer, Governor's, Porter DeVeaux
10/21/2005	Reception	110				\$ 1,298.00	\$ 1,298.00	Foyer
10/23/2005	Meeting	100			\$ 200.00		\$ 200.00	pd
10/23-27/05	CMP	115	210	\$ 18,690.00		\$ 22,705.21	\$ 22,705.21	
10/24/2005	Lunch	15				\$ 209.00	\$ 209.00	Taylor Room
10/25/2005	Meeting	100			\$ 200.00		\$ 200.00	pd
10/25/2005	meeting	22				\$ 1,150.50	\$ 1,150.50	Whitney Room
10/26-27/05	meeting	5				\$ 449.58	\$ 449.58	Adams
10/27 - 10/28	Convention	200	230	\$ 20,470.00		\$ 20,560.32	\$ 20,560.32	Foyer, Ballroom
10/20/2005	lunch	10				\$ 170.00	\$ 170.00	LaSalle
10/27/2005	CMP	50	10	\$ 990.00		\$ 3,137.54	\$ 3,137.54	Porter DeVeaux
10/27/2005	Meeting	100			\$ 200.00		\$ 200.00	PD
10/29/2005	Wedding	200	30	\$ 2,070.00		\$ 13,134.78	\$ 13,134.78	Cascades
10/30/2005	Luncheon	20			\$ 100.00		\$ 100.00	LaSalle

10/31/2005	Conference	85				\$ 11,945.10	\$ 11,945.10	Cascades /RJ/PD
10/31/2005	Lunch	15				\$ 110.00	\$ 110.00	Taylor Room
11/1/2005	Meeting	20			\$ 100.00		\$ 100.00	LaSalle
11/3/2005	Meeting	20			\$ 100.00		\$ 100.00	LaSalle
11/2/2005	Meeting	40			\$ 2,330.50		\$ 2,330.50	PD/Tubman
11/2-4/05	Meeting	70	100	\$ 5,900.00		\$ 13,250.35	\$ 13,250.35	PD/Gov/RJ/Olmsted
11/2-6/05	Meeting	71			\$ 12,246.30		\$ 12,246.30	Cascade I/PD/Gov
11/5/2005	Meeting	200	80	\$ 6,720.00	\$ 250.00	\$ 13,299.30	\$ 13,549.30	Cascades/PD/Gov/RJ
11/7/2005	Lunch	15				\$ 143.00	\$ 143.00	Taylor Room
11/8-9/05		300	67	\$ 6,000.00	\$ 2,500.00	\$ 2,973.60	\$ 5,473.60	
11/8/2005	Meeting				\$ 350.00		\$ 350.00	Whitney Room
11/9/2005	Meeting	12				\$ 590.00	\$ 590.00	
11/9-12/05	Trade Show	500	261	\$ 19,575.00	\$ 13,663.85		\$ 13,663.85	Exhibit Center, conference Dining room
11/13/2005	Luncheon	500	12	\$ 1,068.00		\$ 6,957.50	\$ 6,957.50	Event Center
11/15/05 - 11/16/05	Meeting	200	9	\$ 711.00	\$ 30.56	\$ 9,000.00	\$ 9,030.56	Cascades, Red Jacket, Porter DeVeaux, Olmsted, Adams, tesla, Tubman
11/17/2005	Meeting	20			\$ 150.00	\$ 20.00	\$ 170.00	Olmsted Room
11/17-18/05	meeting	10				\$ 971.85	\$ 971.85	Whitney Room
11/18/2005	meeting	20			\$ 100.00	\$ 638.80	\$ 738.80	Olmsted
11/18/2005	Meeting	20				\$ 265.50	\$ 265.50	Schoelkopf
11/18-19/05	Competition	3000	67	\$ 5,025.00		\$ 5,000.00	\$ 5,000.00	Exhibit
11/21/2005	Lunch	15				\$ 143.00	\$ 143.00	Taylor Room
11/28/2005	Meeting	10				\$ 519.20	\$ 519.20	Chairmans/Schoelkopf
11/28/2005	Lunch	15				\$ 99.00	\$ 99.00	Taylor Room
12/1/2005	Meeting	50			\$ 270.00		\$ 270.00	Governors Room
12/2/2005	Dinner	160				\$ 5,625.50	\$ 5,625.50	Cascades I
12/2/2005	Meeting	25				\$ 1,062.00	\$ 1,062.00	Whitney Room
12/3/05	Holiday Party	400	80	\$ 6,320.00		\$ 23,187.53	\$ 23,187.53	Cascades Ballroom & Foyer
12/5/2005	Lunch	15				\$ 132.00	\$ 132.00	Taylor Room
12/6/2005	Meeting	13			\$ 141.60	\$ 195.48	\$ 337.08	Chairmans
12/7/2005	Meeting	20			\$ 150.00		\$ 150.00	Olmsted Room
12/7/2005	Dinner	50				\$ 3,575.19	\$ 3,575.19	Foyer, Exhibit Hall
12/9/2005	Holiday Party	300				\$ 7,749.00	\$ 7,749.00	Cascades Ballroom
12/10/2005	Banquet	21				\$ 990.02	\$ 990.02	Foyer
12/12/2005	Lunch	15				\$ 143.00	\$ 143.00	Taylor Room
12/13 - 12/14	Meeting	34	34	\$ 1,310.00		\$ 3,240.00	\$ 3,240.00	PD/Whitney/Olmsted
12/14/2005	Holiday Party	40				\$ 1,055.00	\$ 1,055.00	Cascades Ballroom
12/14/2005	Meeting	30			\$ 150.00		\$ 150.00	Olmsted Room
12/16/2005	Meeting	10				\$ 460.20	\$ 460.20	LaSalle

12/16/2005	Freight Cost Crisis Seminar	42				\$ 420.00	\$ 420.00	Governors
12/19/2005	Lunch	15				\$ 99.00	\$ 99.00	Taylor Room
Totals		34730	8183	\$ 747,785.00	\$ 256,470.76	\$ 1,035,233.27	\$ 1,291,704.03	

TENTATIVES 2005

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B	Total Conference Center Revenue	Rooms
Total			0	\$ -	\$ -	\$ -	\$ -	

PROPOSALS 2005

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B	Total Conference Center Revenue	Rooms
Total			0	\$ -	\$ -	\$ -	\$ -	
Grand Total			8183	\$747,785.00	\$256,470.76	\$1,035,233.27	\$1,291,704.03	

DEFINITES 2006

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	Packaged F&B	Cash Bar & Concession Revenue	Total Conference Center Revenue	Rooms
1/5/06	meeting	30				\$ 1,632.60		\$ 1,632.60	Whitney
1/6/06	Meeting	5				\$ 94.40		\$ 94.40	Chairmans
1/6/06	Meeting	10			\$ 200.00	\$ 60.00		\$ 260.00	Tubman
1/6-8/06	Sport Competition	300	203	\$ 15,428.00	\$ 7,500.00	\$ 4,455.49		\$ 11,955.49	Exhibit/Foyer
1/9/06	Meeting	14				\$ 154.00		\$ 154.00	Taylor
1/13-14/06	Conference	28	26	\$ 1,535.00		\$ 2,803.68		\$ 2,803.68	Porter DeVeaux, Red jacket, Foyer
1/20/06	meeting	8			\$ 100.00	\$ 45.08		\$ 145.08	Lasalle Room
1/21/06	Winterfest dinner	525	37	\$ 2,257.00		\$ 29,920.08		\$ 29,920.08	Cascades
1/23/06	Meeting	12				\$ 154.00		\$ 154.00	Taylor
1/25/05	Meeting	30			\$ 150.00	\$ 20.00		\$ 170.00	Olmsted
1/27/06	Breakfast Mtg	100				\$ 867.30		\$ 867.30	Cascades I
1/28/06	Luncheon	525				\$ 8,861.82		\$ 8,861.82	Cascades, Foyer
1/29/06	Bridal Show	1500				\$ 726.76		\$ 726.76	Ballroom
1/30/06	Meeting	18				\$ 198.00		\$ 198.00	Taylor
2/6/06	Meeting	12				\$ 132.00		\$ 132.00	Taylor
2/8-9/06	Meeting	30	20	\$ 1,200.00		\$ 2,183.00		\$ 2,183.00	PD & Olmsted
2/11/06	Dinner	150				\$ 5,343.59		\$ 5,343.59	Ballroom
2/13/06	Meeting	12				\$ 121.00		\$ 121.00	Taylor
2/17/06	Retreat	27				\$ 1,323.00		\$ 1,323.00	Red Jacket, Porter
2/23/06	Meeting	6				\$ 160.00		\$ 160.00	
2/23/06	Dinner	450				\$ 8,000.00		\$ 8,000.00	Ballroom
2/27/06	Meeting	12				\$ 132.00		\$ 132.00	Taylor
3/6/06	Meeting	11				\$ 154.00		\$ 154.00	Taylor
3/6-7/05	Meeting	200	80	\$ 7,120.00		\$ 23,425.95		\$ 23,425.95	Ballroom, Porter/DeVeaux, Olmsted, Red Jacket Governors
3/6 - 3/9/06	Meeting	15				3,189.30		3,189.30	Hennepin, Tesla, Adams
3/10/06	Pep Rally	50				\$ 708.00		\$ 708.00	Porter DeVeaux, Governors
3/10/06	Board Meeting	12				COMP		\$ -	Chairmans
3/13/06	Meeting	12				\$ 165.00		\$ 165.00	Taylor
3/17/06	Party	2000				\$ 12,350.87		\$ 12,350.87	Event Center
3/18-19/06	Competition	500	132	\$ 11,748.00	\$ 6,600.00	\$ 956.53		\$ 7,556.53	ballroom
3/18-4/06	Try outs	100			\$ 10,000.00	\$ 10,000.00		\$ 10,000.00	Event Center, Governors
3/20/06	Meeting	12				\$ 165.00		\$ 165.00	Taylor
3/20 - 3/21/06	Food Show	1000	230	\$ 22,025.00		\$ 15,188.85		\$ 15,188.85	
3/22/06	Meeting	50				\$ 849.60		\$ 849.60	Cascades I
3/22-23/06	Meeting	60	60	\$ 3,600.00		\$ 8,210.56		\$ 8,210.56	
3/23/2006	DMP	20				\$ 790.31		\$ 790.31	Porter/DeVeaux
3/24/2006	Banquet	210				\$ 10,960.25		\$ 10,960.25	Ballroom
3/25/2006	Annual Gold Ball	110				\$ 9,538.65		\$ 9,538.65	Ballroom
3/29/2006	Dinner	80				\$ 2,895.00		\$ 2,895.00	Ballroom
3/27/2006	Meeting	12				\$ 99.00		\$ 99.00	Taylor

3/31-4/2/06	Conference	80	84	\$ 7,476.00		\$ 5,911.86	\$ 5,911.86	Ballroom, Foyer, Red Jacket
4/1/06	Meeting	15				\$ 151.04	\$ 151.04	Olmsted
4/6/2006	Meeting	6				\$ 321.75	\$ 321.75	Chairman's
4/1/2006	Dinner	250				\$ 6,649.30	\$ 6,649.30	Cascades II
4/3/2006	Meeting	12				\$ 121.00	\$ 121.00	Taylor
4/7/06	Banquet	44				\$ 2,043.00	\$ 2,043.00	
4/7/06	Dinner	12				\$ 300.00	\$ 300.00	Chairmans
4/10/2006	Meeting	12				\$ 121.00	\$ 121.00	Taylor
4/10/2006	Public Forum Meeting	80		\$ 200.00			\$ 200.00	Porter/DeVeaux
4/11/06	Meeting	80				\$ 4,058.62	\$ 4,058.62	PD & Olmsted
4/13/06	Breakfast Mtg	20					\$ 200.00	Olmstead
4/19/2006	meeting	25				\$ 147.50	\$ 147.50	Olmstead
4/17-18/06	Food Show		30	\$ 4,450.00	\$ 4,100.00	\$ 7,304.70	\$ 11,404.70	Exhibit/Cascades/Gov
4/19/06	Meeting	50			\$ 200.00		\$ 200.00	Governor's
4/21/06	Dinner					\$ 5,658.53	\$ 5,658.53	Ballroom
4/21-22/06	Conference	80	203	\$ 18,067.00	\$ 1,000.00	\$ 9,258.53	\$ 10,258.53	Ballroom, Adams, Hennepin, Tesla Tubman, Red Jacket
4/24/2006	Meeting	12				\$ 187.00	\$ 187.00	Taylor
4/26/2006 - 4/28/06	Meeting	230	209	\$ 12,331.00	\$ 2,500.00	\$ 22,667.00	\$25,167.04	Cascades Ballroom I and Red Jacket
4/26/06	reception	30				\$ 118.00	\$118.00	Foyer
4/27/06	Meeting	30-40				\$ 207.68	\$207.68	Red Jacket
4/27/06	Meeting	20				\$634.84	\$634.84	Hennepin
5/1/06	Meeting	30			\$ 150.00	\$ -	\$ 150.00	Schoelkoph
5/1/06	Meeting	12				\$ 132.00	\$ 132.00	Taylor
5/3/2006		6			\$ 50.00	\$ 354.74	\$ 404.74	
5/3/06	DMP	7				\$ 363.44	\$ 363.44	Olmstead/Tesla
5/4-6/06	Competition	300	310	\$ 29,123.00	\$ 9,500.00	\$ 9,191.20	\$ 18,691.20	Cascades I/Exhibit
5/6/06	Banquet	100				\$ 2,122.40	\$ 2,122.40	Ballroom
5/8/06	Meeting	13				\$ 143.00	\$ 143.00	Taylor
5/11-14/06	Conference	40	90	\$ 5,400.00	\$ 500.00	\$ 6,096.79	\$ 6,596.79	Governor's, Red Jacket, PD
5/8-12/06	Conferece	425	896	\$ 53,760.00	\$ 3,000.00	\$ 38,367.02	\$ 41,367.02	Exhibit/Cascades/Gov/Olm/PD/RJ/TUB/Whit
5/12/06	Conference	300-400			\$ -	\$ 5,319.44	\$ 5,319.44	Ballroom
5/12/06	Luncheon	50	0		\$ 200.00	\$ 720.04	\$ 920.04	PD
5/13/06	reception	500	50	\$ 4,450.00		\$ 9,280.18	\$ 9,280.18	Ballroom
5/15/06	Meeting	11				\$ 121.00	\$ 121.00	Taylor
5/17/06	DMP	50			\$ 250.00	\$ 2,200.00	\$ 2,450.00	porter/Deveaux
5/19/06	Dinner	300				\$ 11,508.75	\$ 11,508.75	Ballroom
5/19-21/06		750	1216	\$ 124,032.00	\$ 10,000.00	\$ 56,988.16	\$ 66,988.16	7 workshops, foyer, exhibit, ballroom
5/22/06	Meeting	12				\$ 253.00	\$ 253.00	Taylor
5/23/2006	DMP	161	12	\$ 732.00	\$ 1,000.00	\$ 6,920.00	\$ 7,920.00	Cascades/RJ/PD/Whit
5/23/2006	DMP	13			\$ 100.00	\$ 472.00	\$ 572.00	Whitney
5/24/2006	Meeting	25				\$ 330.00	\$ 330.00	Olmsted
5/24/2006	meeting	11				\$ 170.00	\$ 170.00	Lasalle Room
5/24/2006	DMP	53	4	\$ 316.00		\$ 1,749.00	\$ 1,749.00	porter/Deveaux
6/2/06	DMP	50-100	25	\$ 2,450.00		\$ 3,700.48	\$ 3,700.48	Porter DeVeaux
6/5/06	Meeting	12				\$ 121.00	\$ 121.00	Taylor
6/6/06	Meeting	12				\$ 624.46	\$ 624.46	Chairmans
6/6 & 7	Trade show	150			\$ 4,000.00	\$ 3,009.20	\$ 7,009.20	Cascades & Foyer
6/7/06	Greeters Meeting	50				\$ 500.00	\$ 500.00	Governor's
6/8-11/06	Competition	300	100	\$ 8,900.00	\$ 10,000.00	\$ 2,000.00	\$ 12,000.00	Exhibit Center
6/8-10/06	Conference	125	150	\$ 14,850.00		\$ 17,223.28	\$ 17,223.28	Chairmans, Ballroom

6/10/06	Wedding Ceremony	250				\$ 28,485.90		\$ 28,485.90	Ballroom
6/12/06	Meeting	12				\$ 132.00		\$ 132.00	Taylor
6/12/06	Business Expo	75-100				\$ 1,300.00		\$ 1,300.00	Cascades I
6/14/2006	DMP	7				\$ 404.74		\$ 404.74	Chairman's
6/15/06		170				\$ 2,566.93		\$ 2,566.93	Cascades
6/19/06	Meeting	12				\$ 121.00		\$ 121.00	Taylor
6/19-22/2006	DMP	16			\$ 100.00	\$ 1,869.12		\$ 1,969.12	Whitney
	Graduation Ceremony	3000							Comp
6/24/06						1236.16		1236.16	
6/26/06	Meeting	12				\$ 154.00		\$ 154.00	Taylor
6/27/06	Wayfinding	25				\$ 100.00		\$ 100.00	Olmstead
6/28/06	Business Assoc.	20				\$ 200.60		\$ 200.60	Olmstead
6/26-29/06	Conference	120		\$ 30,500.00	\$ 1,000.00	\$ 11,500.00		\$ 16,510.56	ballroom, poter, deveaux, red jacket, governors
6/28/06	Meeting	7				\$ 346.92		\$ 346.92	Hennepin
6/29-30/06	Meeting	10				\$ 368.63		\$ 368.63	Chairman
7/10/06	Meeting	10				\$ 121.00		\$ 121.00	Taylor
7/11-12/06	Meeting	48	30	\$ 125.00		\$ 1,557.60		\$ 1,557.60	Red Jacket
7/8/06	Reception	250	13	\$ 1,157.00		\$ 14,347.90		\$ 14,347.90	Cascades I & II
7/13-16/06	Meeting	250	529	\$ 59,248.00	\$ 2,000.00	\$ 56,286.00		\$ 56,286.00	Ballroom, Porter/DeVeaux, Red Jacket, Governors, Olmsted, Hennepin, Whitney
7/16/06	Reception	150	30			\$ 6,076.53		\$ 6,076.53	Cascades I & II + Conference Dining
17-Jul Meeting		10-Jan				693.84		693.84	
7/17/06	Meeting	10				\$ 88.00		\$ 88.00	Taylor
7/18/06	Reception	200				\$ 4,800.50		\$ 4,800.50	Foyer
7/18 & 19	DMP	25			\$ 100.00	\$ 2,288.32		\$ 2,388.32	Schoelkopf
7/19-20/06	Conference	300	50	\$ 4,450.00	\$ 3,000.00	\$ 29,700.00		\$ 29,700.00	
7/20/06	Dinner	250	590	\$ 52,510.00		\$ 7,770.30		\$ 7,770.30	Cascades I
7/20/06	Firemans dinner							\$ 941.05	
7/22/06	Conference	300	300	\$ 26,700.00	\$ 400.00			\$ 400.00	
7/21 - 7/23	Meeting	200				\$ 17,522.32		\$ 17,522.32	Ballroom, Olmsted, Porter DeVeaux, Red Jacket Governors
7/24/06	Meeting	10				\$ 88.00		\$ 88.00	Taylor
7/25-27/06	Meeting	20	75	\$ 5,340.00	\$ 100.00	\$ 800.00		\$ 900.00	
7/26/2006	Old Falls Mtg.	50				\$ 200.00		\$ 200.00	Governors
7/28/2006	Reception	31				\$ 74.55		\$ 74.55	foyer
7/30 - 8/2/06	Conference	80-100	187	\$ 22,253.00	\$ 4,000.00	\$ 14,750.29		\$ 18,750.29	ballroom, hyde, lasalle, taylor, schoellkopf, chairmans, PD, RJ, Gov
7/31/06	Meeting	10				\$ 99.00		\$ 99.00	Taylor
8/5/06	Reception	325				\$ 19,249.40		\$ 19,249.40	Ballroom
8/7/06	meeting	10				\$ 154.00		\$ 154.00	Taylor
8/10 & 11, 2006	Cash Management	15-20	8	\$ 712.00		\$ 2,029.60		\$ 2,029.60	Red Jacket
8/11-12/06	Dance Competition	2500	219	\$ 25,185.00	\$ 5,000.00	\$ 3,123.12	\$ 6,591.00	\$ 14,714.12	Exhibit, Conf Dining & Cascades
8/14/06	meeting	10				\$ 132.00		\$ 132.00	Taylor
8/15/06	IT Mtg.	10				\$ 484.44		\$ 484.44	Hennepin
8/16-18/06	meeting	12				\$ 1,827.82		\$ 1,827.82	

8/17-18/2006	meeting	10	5	\$ 676.00		\$ 389.40		\$ 389.40	
8/21-24/06	Sales Meeting	15				\$ 1,416.00		\$ 1,416.00	Governors/chairmans
8/21/2006	Meeting	10				\$ 143.00		\$ 143.00	Taylor
8/23/2006	Downtown Business	20						\$ -	Olmstead
8/23-25/06		275-300	550	\$ 66,000.00	\$ 2,000.00	\$ 35,181.18		\$ 37,181.18	6 B/O set for 50 each, 1 general session
8/26/06	RECEPTION	175				\$ 9,796.95		\$ 9,796.95	BALLROOM
8/28/2006	Meeting	10				\$ 132.00		\$ 132.00	Taylor
9/2-3/06	Wedding	250		\$ 5,000.00		\$ 9,545.87	\$ 762.35	\$ 15,936.69	Ballroom
9/6/06	Cultural Tourism	20				\$ 250.00		\$ 250.00	Governors/chairmans
9/8/06 - 9/11/06	Hair Show	1500	123	\$ 13,407.00	\$ 3,000.00	\$ 26,770.16		\$ 29,770.16	Cascades/6 BO
9/11/06	Meeting	10				\$ 165.00		\$ 165.00	Taylor
9/11/2006 - 9/14/06	CMP	65	170	\$ 18,530.00	\$ 2,000.00	\$ 12,023.12		\$ 14,023.12	Whitney, Tub, Olm, PD, RJ, GOV
9/12/06	Health & Wellness	150	75	\$ 9,000.00	\$ 2,500.00	\$ 3,925.81		\$ 6,425.81	Cascades I & II
9/14-17/06			260	\$ 30,940.00	\$ 7,000.00	\$ 24,107.00	\$ 1,322.00	\$ 32,429.05	Cascades/Porter/DeVeaux/Red Jacket
9/14/2006	Buffalo Ave. Study	20			\$ 150.00			\$ 150.00	Olmstead
9/15-16/2006	Meeting	30	3	\$ 297.00	\$ 7,500.00	\$ 1,350.00		\$ 8,850.00	Cascades Red/Port/DeVeux
9/17/06	Sports Event	2500	30	\$ 1,780.00	\$ 6,310.00		\$ 3,051.00	\$ 9,361.00	Exhibit Center
9/18/06	DMP	16			\$ 100.00	\$ 2,675.00		\$ 2,775.00	Whitney
9/18/2006	Meeting	10				\$ 220.00		\$ 220.00	Taylor
9/19-22/06	Conference	150	325	\$ 28,925.00	\$ 2,000.00	\$ 43,485.34		\$ 45,485.34	conference dining, foyer, ballroom I & II, porter, red Jacket adams, Hennepin, Tesla
9/20/06	Wayfinding Mtg.	20				\$ 150.00	\$ -	\$ 150.00	Olmstead
9/20-23/2006	meeting	40	45	\$ 3,105.00		\$ 3,846.56		\$ 3,856.46	Porter
9/20/06	Lunch Meeting	20				\$ 246.56		\$ 246.56	Red Jacket
9/21/06	Seminar	30				\$ 345.00		\$ 345.00	Governors
9/25/2006	Meeting	10				\$ 154.00		\$ 154.00	Taylor
9/27/06	banquet	300				\$ 9,360.00	\$ 758.25	\$ 10,118.25	Ballroom
9/27/06	Downtown Business	10				\$ -		\$ -	Olmstead
9/27-29/06	meeting	30						\$ 4,460.40	Schoelkopf
						\$ 4,460.40			

9/28/06	meeting	10						\$ 407.10	Chairmans
9/30/06	Wedding Reception	430	46	\$ 6,254.00		\$ 27,572.53		\$ 27,572.53	Ballroom
10/1/06	Meeting	20			\$ 200.00			\$ 200.00	Whitney
10/2/2006	Meeting	10				\$ 99.00		\$ 99.00	Taylor
10/3/06	IT Mtg.	10				\$ 568.29		\$ 568.29	Hennepin
10/3/06	meeting	100	15	\$ 1,485.00		\$ 3,709.92		\$ 3,709.92	Cascades I
10/3/06	Meeting	20			\$ 200.00			\$ 200.00	Olmsted
10/4-6/06		160	93	\$ 8,640.00	\$ 1,000.00	\$ 5,092.58		\$ 6,092.58	Cascades II/RJ
10/5/06	Meeting	20			\$ 200.00			\$ 200.00	Gov
10/6/06	meeting	100				\$ 5,486.41		\$ 5,486.41	Cascades I plus three break outs.
10/6/06	meeting	25	15	\$ 1,620.00		\$ 1,652.00		\$ 1,652.00	Whitney
10/7/06	Alumni Banquet	500	1000	\$ 89,000.00		\$ 23,357.20	\$ 3,695.00	\$ 27,052.20	Ballroom, Exhibit Hall, Conference Dining/Porter DeVeaux
10/8/06	Meeting	20			\$ 200.00			\$ 200.00	LaSalle
10/10/11	Meeting	12				\$ 1,103.30		\$ 1,103.30	Chairmans
10/10/06	Meeting	20			\$ 200.00			\$ 200.00	LaSalle
10/11-13/06	Conference	61	90	\$ 9,810.00	\$ 1,000.00	\$ 9,418.57		\$ 10,418.57	Ballroom, PD, RJ, Foyer
10/11-13/06		250	1000	\$ 89,000.00	\$ 5,000.00	\$ 25,000.00		\$ 30,000.00	Exhibit/Cascades
10/12/006	Meeting	20			\$ 200.00			\$ 200.00	LaSalle
10/15/06	Meeting	20			\$ 200.00			\$ 200.00	Red Jacket
10/16-17/06	Conference	150	527	\$ 56,389.00	\$ 3,000.00	\$ 40,224.98		\$ 43,224.98	10 b/o rooms, ballroom
10/17/06	Meeting	20			\$ 200.00			\$ 200.00	Red Jacket
10/18/06	Meeting	20			\$ 200.00			\$ 200.00	Red Jacket
Oct. 18-22/06	Convention	3000	1050	\$ 93,450.00	\$ 5,000.00	\$ 47,096.63		\$ 52,096.63	All Space
10/18/06	meeting	15			\$ 447.69			\$ 447.69	Whitney
10/18/06	Luncheon	25			\$ 477.90			\$ 477.90	Porter DeVeaux
10/22/2006	Luncheon	450	0	\$ -	\$ -	\$ 9,100.00		\$ 9,100.00	Cascades
10/22/06	Meeting	20			\$ 200.00			\$ 200.00	Red Jacket
10/23/2006	Meeting	10				\$ 154.00		\$ 154.00	Taylor
10/24-25/2006	Meeting	10				\$ 430.46		\$ 430.46	Taylor
10/24/06	Meeting	20			\$ 200.00			\$ 200.00	Red Jacket
10/24/2006	Trade show	300			\$ 5,000.00	\$ 7,246.04		\$ 12,246.04	Ballroom & Breakouts
10/25/06	Deposition	5				\$ 320.00		\$ 320.00	Chairmans
10/24/26	meeting	5	15	\$ 1,500.00	\$ -	\$ 819.86		\$ 819.86	Chairmans
25-Oct	meeting	10				\$ 3,608.40		\$ 3,608.40	Olmsted
25-Oct	meeting	10				\$ 1,233.10		\$ 1,233.10	Tubman
10/25-29/06	Convention	300	825	\$ 81,675.00	\$ 4,000.00	\$ 92,643.38		\$ 96,643.38	Ballroom, RJ, PD, Olm,
10/26/06	meeting	10				\$ 636.61		\$ 636.61	Hennepin
10/25/06	Press Conference	12				\$ 385.00		\$ 385.00	Foyer/Green Rooms
10/26/06	DBA	12				\$ -		\$ -	Whitney- Luncheon

10/26/06	Meeting	20			\$ 200.00			\$ 200.00	Governor
10/27/06	meeting	15				\$ 708.00		\$ 708.00	Olmsted
10/29/06	Meeting	20			\$ 200.00			\$ 200.00	Governor
10/30/2006	Meeting	10				\$ 165.00		\$ 165.00	Taylor
10/30 & 31	meeting	15	10	450	200	\$ 1,088.56		\$ 1,288.56	Whitney/Hennepin
10/31/06	Meeting	20			\$ 200.00			\$ 200.00	Governor
11/1 & 2, 2006	meeting	200	100	\$ 8,900.00	\$ 2,000.00	\$ 14,732.40		\$ 16,732.40	Cascades/Red jacket/Porter/Deveaux/Governors & Scholko
11/2/06	Meeting	20			\$ 200.00			\$ 200.00	Schoelkopf
11/3/2006	Luncheon	100				\$ 1,335.23		\$ 1,335.23	Cascades I
11/4/2006	Dinner	373	240	\$ 14,400.00		\$ 9,765.50	\$ 897.00	\$ 10,662.50	Cascades Ballroom
11/5/06	Meeting	20			\$ 200.00			\$ 200.00	Governor
8-Nov	meeting	10				\$ 644.28		\$ 644.28	Olmsted
11/6/2006	Meeting	10				\$ 165.00		\$ 165.00	Taylor
11/9/2006	reception	120				\$ 2,508.34		\$ 2,508.34	Cascades/Foyer
11/9-11/06	meeting	50-75		\$ -		\$ 2,200.00		\$ 2,200.00	Cxl Fee
11/11/06	Banquet	500				\$ 6,000.00		\$ 6,000.00	Ballroom
11/13/06	meeting	10				\$ 645.94		\$ 945.94	Hennepin
11/14/2006	Engineering Meeting	120				\$ 10,884.20		\$ 10,884.20	Cascades/RJ/PD/Gov
16-Nov	Seminar	30				\$ 260.00		\$ 260.00	Governors
11/17-19/06		150	300	\$ 18,144.00		\$ 13,848.00	\$ 2,244.00	\$ 16,092.00	Cascades I
11/17/06	Board Meeting	18				\$ 382.32		\$ 382.32	Chairmans
11/20/06	Meeting	10				\$ 176.00		\$ 176.00	Taylor
11/27 & 28	Meeting	5				\$ 160.00		\$ 160.00	LaSalle
11/27/06	Meeting	10				\$ 121.00		\$ 121.00	Taylor
11/28/06	meeting	10				\$ 792.26		\$ 792.26	Taylor
11/29-30/2006	meeting	10	8	700	100	\$ 475.37		\$ 575.37	Taylor
12/1/06	meeting	25	15	\$ 1,620.00		\$ 3,006.64		\$ 3,006.64	
12/1/06	comp	50				\$ -		\$ -	porter/Deveaux
12/2/2006	wedding	80				\$ 5,445.23		\$ 5,445.23	Cascades I
12/4/2006	meeting	14				\$ 154.00		\$ 154.00	Taylor
12/5/06	meeting	25				\$ 2,934.12		\$ 2,934.12	Olmsted/Gov
12/6&7	meeting	10				\$ 1,000.00		\$ 1,000.00	Taylor
7-Dec	Holiday	25				184		184	Foyer
8-Dec	holiday party	25				\$ 575.00	\$ 65.00	\$ 640.00	Foyer
12/8/06	meeting					\$ 796.50		\$ 796.50	Porter/DeVeaux
12/11/06	Meeting					\$ 143.00		\$ 143.00	Taylor
12/12/2006	Public Hearing	100			\$ 300.00			\$ 300.00	Cascades I
12/14/06	Seminar	30				\$ 260.00		\$ 260.00	Governors
12/13/06	Meeting	20				\$ 1,292.10		\$ 1,292.10	porter/Deveaux
16-Dec	holiday party	500	30			\$ 51,079.40		\$ 51,079.40	Cascades
12/17 & 18	meeting	10				\$ 1,103.30		\$ 1,103.30	

12/18/06	Meeting					\$ 121.00		\$ 121.00	Taylor
12/21/06	holiday party	50				\$ -		\$ 2,120.00	Cascades
12/21/06	Press Conference	35				\$ -		\$ -	Grand Foyer
								\$ -	
								\$ -	
Totals		35944	13163	\$ 1,235,127.00	\$ 155,285.59	\$ 1,278,582.53	\$ 19,385.60	\$ 1,446,463.79	

TENTATIVES 2006

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B		Total Conference Center Revenue	Rooms
Totals			0	\$ -	\$ -	\$ -	\$ -	\$ -	

PROPOSALS 2006

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B		Total Conference Center Revenue	Rooms
Totals			0	\$ -	\$ -	\$ -		\$ -	
Grand Totals			13163	\$ 1,235,127.00	\$ 155,285.59	\$ 1,278,582.53		\$ 1,446,463.79	

DEFINITES 2007

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/Av	F&B	Concessions/Cash Bar/MISC.	Total Conference Center Revenue	Rooms
4-Jan	Holiday	225			\$ 504.63	\$ -	\$ -	\$ 504.63	Cascades Ballroom
1/5-7/07		500	129	\$ 11,481.00	\$ 7,500.00	\$ 986.84	\$ 2,558.33	\$ 11,045.17	Exhibit/Foyer
1/8/07	Meeting	11				\$ 121.00		\$ 121.00	Taylor
1/11/07	Meeting	17				\$ -		\$ -	Chairman/Schoellkopf
1/16/07	Meeting	17			\$ 200.00	\$ -		\$ 200.00	Chairman
17-Jan	Dinner/Mtg	20				\$ 400.00	\$ -	\$ 400.00	Taylor
1/10-13/2006	Meeting	20	67	\$ 5,960.00		\$ 3,025.75		\$ 3,025.75	red jacket
1/22/07	Mtg.	10				\$ 176.00		\$ 176.00	Taylor
1/22/07	mt	5				\$ 261.25		\$ 261.25	Hennepin
1/22/07	Mtg.	8				\$ 344.38		\$ 344.38	Chairman's
1/23-24/07	Mtg.	40	17	\$ 1,343.00	\$ 220.00	\$ 2,630.00		\$ 2,850.00	red jacket
1/29/07	Mtg.	10				\$ 132.00		\$ 132.00	Taylor
30-Jan	DBA	30				\$ 200.00		\$ 200.00	olmstead
2/2 & 3/2007	Luncheon	446				\$ 7,525.31	\$ 818.52	\$ 8,343.83	Cascades/Foyer/Con. Dining
2/5/07	Mtg.	10				\$ 132.00		\$ 132.00	Taylor
2/7 & 8	Mtg.	9				\$ 1,047.38		\$ 1,047.38	red jacket
2/9/07	board meeting	200			0	\$ 4,319.00	\$ -	\$ 4,319.00	Cascades Ballroom
2/12/07	Mtg.	10				\$ 176.00		\$ 176.00	Taylor
2/12-14/07	dinner	15	9	\$ 891.00		\$ 415.68		\$ 415.68	LCFoyer
2/13/07	Mtg.	35-50				\$ 3,200.31		\$ 3,200.31	porter/Deveaux
2/13/07	Mtg.	25				\$ 1,763.43		\$ 1,763.43	red jacket
2/20 & 21	Meeting	27			\$ 300.00	\$ 2,098.75		\$ 2,398.75	Olmsted
26-Feb	Meeting	10				\$ 154.00		\$ 154.00	Taylor
2/27/07	dinner	146				\$ 4,055.56	\$ 769.21	\$ 4,824.77	Event Center/Ballroom
15-Feb	Seminar	30				\$ 260.00		\$ 260.00	Governors
3/3/2007	Auditions	200			\$ 1,500.00			\$ 1,500.00	Porter/DeVeaux, Olmstead/Tubman
5-Mar	Mtg.	10				\$ 121.00		\$ 121.00	Taylor
3/5/2007	Meeting	8			\$ -	\$ 130.00		\$ 130.00	chairman
3/6-9/2007	Meeting	20			\$ 500.00	\$ 4,434.38		\$ 4,934.38	PD/RJ/Whit
3/10/2007	Auditions	200			\$ 3,600.00			\$ 3,600.00	Cascades Chairmans & green rooms
3/9/2007	Pep Rally	35				\$ 712.50		\$ 712.50	Governors
3/12/2013	CXL Fee	15				\$ 465.50		\$ 465.50	
3/12/2007	Mtg.	10				\$ 154.00		\$ 154.00	Taylor
3/13/2006	Auditions	100			\$ 3,600.00			\$ 3,600.00	Cascades/Chairman & Olmstead
15-Mar	Seminar	30				\$ 260.00		\$ 260.00	Governors
3/13-15/07	Mtg.	35	65	\$ 5,785.00		\$ 7,516.00		\$ 7,516.00	whitney
3/15/2006	Auditions	65			\$ 650.00			\$ 650.00	Porter/DeVeaux
3/19/2007	Interview	12				\$ 222.31		\$ 222.31	chairmans
3/16-19/2007	Conference	350	318	\$ 28,302.00	\$4,000	\$28,080	\$553	\$32,633	Cascades/& 5 BO
3/17/07	Party	2000			\$ 2,500.00	\$ -	\$ 16,392.10	\$ 18,892.10	Event Center
3/19 & 20	Food Show	1500	230	\$ 22,000.00	\$ 6,750.00	\$ 12,901.79		\$ 19,651.79	Exhibit Center/Cascades I

3/19/2007	Mtg.	10				\$154		\$	154.00	Taylor				
3/20/2006	Auditions	65			\$	650.00		\$	650.00	Olmstead/Chairman				
21-Mar	Meeting	10				\$	855.00	\$	855.00	Hennepin				
3/23-25/07	Competition	800	224	\$	19,936.00	\$2,330	\$0	\$2,591	\$	4,921.20	Cascades Ballroom			
23-Mar	dinner	89					\$	2,205.00	\$	2,205.00	conference dining			
3/26/2007	Mtg.	10					\$	176.00	\$	176.00	Taylor			
3/26-28/07	mtg	150	253	\$	19,987.00	\$	5,000.00	\$	23,972.63	\$	28,972.63	Cascades/PD/RJ/GOV		
27-Mar	HR	10				\$	50.00	\$	249.25	\$	299.25	chairman		
28-Mar	Mtg	8					\$	931.00	\$	931.00	Tubman			
27-Mar	mtg	15					\$	568.68	\$	568.68	Lasalle			
3/28 & 29	Mtg.	8				\$	200.00	\$	1,023.13	\$	1,223.13	Lasalle		
29-Mar	Dinner	200				600	\$	3,000.00	\$	3,600.00	CascadesII			
30-Mar	mtg	10					\$	2,700.00	\$	2,700.00	olmstead			
30-Mar	conference call	8					\$	224.44	\$	224.44	Chairman			
3/30-3/31/2007	Conference	200	197	\$	21,473.00	\$	4,000.00	\$	38,217.08	\$	1,099.07	\$	43,316.15	All but Schoelkopf
3/31/07	Conference	25					\$	1,500.78	\$	1,500.78	Schoelkopf			
4/2/07	Mtg.	10					\$	132.00	\$	132.00	Taylor			
4/3/07	DNFBA	20					\$	-	\$	-	Olmstead			
3-Apr	mtg	10	2	\$	278.00		\$	2,453.50	\$	2,453.50	Governors- Lunch in CD			
4/12/2007	mtg	12					\$	171.25	\$	171.25	Hennepin			
4/11-14/2007	flat show	500				\$	7,359.28		\$	7,359.28	exhibit center			
4/11/07	Transportation Mtg.	25					\$	150.00	\$	150.00	Governors			
4/12-13/2007	Misc	5					\$	30.00	\$	30.00				
4/16/07	Mtg.	10					\$	165.00	\$	165.00	Taylor			
4/18/07	Mtg.	22					\$	1,390.13	\$	1,390.13	Whitney			
4/18& 19	Mtg	15	12	\$	489.96		\$	295.49	\$	295.49	Tesla & Olmstead			
4/18/07	Precon mtg	8	7	\$	553.00		\$	425.15	\$	425.15	Chairman's			
4/19/07	Precon mtg	10					\$	61.56	\$	61.56	Olmstead			
19-Apr	Seminar	15					\$	195.00	\$	195.00	Red Jacket			
19-Apr	Meeting	40	3	\$	300.00	500	\$	6,103.44	\$	6,603.44	Governors/Adams			
									\$	12,925.00				
4/19-22/07	flat show	1000	139	\$	12,371.00	\$	10,525.00	\$	-	\$	2,400.00	Exhibit		
4/20-22/07	Dance comp.	200	151	\$	17,850.00	\$	9,336.42	\$	-	\$	800.00	Cascades/Porter-DeVeaux		
23-Apr	Mtg.	10					\$	165.00	\$	165.00	Taylor			
23-Apr	Mtg.	10					\$	756.44	\$	756.44	chairman			
4/24-25/07	Mtg.	22					\$	2,327.50	\$	2,327.50	whitney			
4/3/07	DNFBA	20					\$	-	\$	-	Olmstead			
27-Apr	Ball	150					\$	6,458.46	\$	417.00	\$	6,875.46	Cascades I	
4/25 & 26	site	10	2	\$	98.00		\$	70.00	\$	70.00	chairman			
4/25-27/07	Annual Conference	150	210	\$	12,390.00	\$	2,000.00	\$	16,573.75	\$	18,573.75	Cascades & Exhibit		
4/26-28/07	Meeting	100	50	\$	4,450.00	\$	500.00	\$	6,574.41	\$	7,074.41	Hennepin/porter/ DeVeaux & Scholkopf/RedJacket		
	dinner						\$	10,274.00	\$	10,274.00	cascades			
28-Apr		467					\$	121.00	\$	121.00	Taylor			
4/30/2007	Mtg.	10					\$	121.00	\$	121.00	Taylor			
4/30-5/1	Vendor Expo	300	52	\$	4,468.00	\$	8,250.00	\$	947.81	\$	462.96	\$	8,712.96	Exhibit
1-May	Mtg.	15					\$	521.88	\$	50.00	\$	631.88	whitney	
2-May	Mtg	15				\$	60.00					Olmsted		
5/4-6/07	Dance comp.	1500	270	\$	31,030.00	\$	14,133.00	\$	71.25	\$	4,331.48	\$	18,535.73	Exhibit/Cascades/Foyer/Port/De Veaux
5/5/07	Dinner	70				\$	-	\$	1,219.92	\$	167.59	\$	1,387.51	Conference Dining
									\$	8,995.31				
5/7-8/2007	Meeting	30	50	\$	7,000.00	\$	1,200.00	\$	7,795.31				Porter/DevEaux/Tesla/Tubman Res	

7-May		17				\$ 187.00		\$ 187.00	Taylor
9-May	conference	149	2	\$ 198.00	\$ 2,664.00	\$ 7,347.56		\$ 10,011.56	Cascades/Cataract
12-May	Fashion Show	300	10	\$ 1,000.00	\$ 8,237.50	\$ 1,384.49		\$ 9,621.99	Exhibit- set up 5/11
14-May	MTG	12				\$ 132.00		\$ 132.00	Taylor
15-May	Meeting/Reception	25			\$ 100.00	\$ 1,924.68		\$ 2,024.68	Cataract
17-May	Reception	350	600	\$ 75,000.00		\$ -	\$ -	\$ -	Cascades
5/18-19/07	City Wide	80	2200	\$ 213,600.00		\$ 2,092.70		\$ 2,092.70	Cataract
18-May	Dinner	386	12	\$ 1,068.00		\$ 12,363.95	\$ 287.04	\$ 12,650.99	Cascades
5/19/2007	Wedding	200	16	\$ 3,570.00		\$ 10,312.26		\$ 10,312.26	Cascades I & II
5/21/2007	IUNCHEON	12				\$ 110.00		\$ 110.00	Lasalle
5/19-23/07	Convention	700	1305	\$ 157,950.00	\$ 54,070.00	\$ 70,057.98	\$ 4,546.09	\$ 128,654.07	All space hold except Sat. -only Event Center
5/23/2007	DNFBA	35				\$ -		\$ -	Porter/DeVeaux
5/24-25/07	Mtg.	150	60	\$ 5,346.00	\$ 4,864.00	\$ 13,476.66		\$ 18,340.66	Cascades/Red Jacketgovernors
5/30 & 31	Internal-Sales	20				\$ -		\$ -	Olmstead
6/1/2007	Prom	395				\$ 18,270.00	\$ -	\$ 18,270.00	Cascades
6/2/2007	Wedding	211	18	\$ 2,142.00		\$ 12,476.89		\$ 12,476.89	Cascades
6/4/2007	Luncheon	11				\$ 143.00	\$ -	\$ 143.00	Lasalle
6/5-7/07	Conference	200	182	\$ 21,294.00	\$ 1,380.00	\$ 10,910.63	\$ -	\$ 12,290.63	Cascade/Exhibit/RJ/PD
6/10-13/2007	Conference	100-120	296	\$ 27,528.00	\$ 9,000.00	\$ 24,941.04	\$ -	\$ 33,941.04	Cascades/Exhibit/3 b/o
6/11/2007	Luncheon	15				\$ 165.00	\$ -	\$ 165.00	Taylor
6/13/2007	meeting	40				\$ 1,187.50	\$ -	\$ 1,187.50	Red Jacket
6/13-15/07	Cross Border Conference	200	270	\$ 17,010.00	\$ 11,300.00	\$ 14,748.23	\$ -	\$ 26,048.23	Cascades-Porter/DeVeaux/RedJacket
6/18/2020	Mtg	12			\$ 300.00	\$ 1,595.63	\$ -	\$ 1,895.63	Chairman
6/18/2007	IUNCHEON	16				\$ 176.00	\$ -	\$ 176.00	Lasalle
6/18 & 19/2007	Meeting	10	29	\$ 2,001.00		\$ 908.44	\$ -	\$ 908.44	Whitney
19-Jun	meeting	14			\$ 150.00	\$ 741.38	\$ -	\$ 891.38	Olmsted
6/19/2007	Annual Mtg	219			1170	7657	0	\$ 8,727.00	Cascades
6/22 & 23/2007	Graduation	3000				\$ 380.00	\$ -	\$ 380.00	Exhibit/Cascades
23-Jun	Party	80				\$ 4,194.84	\$ -	\$ 4,194.84	Cataract Room
25-Jun	IUNCHEON	15				\$ 165.00	\$ -	\$ 165.00	Taylor
26-Jun	DNFBA	20				\$ -	\$ -	\$ -	Olmstead
26-Jun	Meeting	10			\$ 575.00	\$ -	\$ -	\$ 575.00	Tubman
26-Jun	BAICMtg	20				\$ 218.75	\$ -	\$ 218.75	Red Jacket
30-Jun	Wedding	325			\$ 3,575.00	\$ 12,402.14	\$ -	\$ 15,977.14	Cascades Ballroom
7-Jul	wedding	150				\$ 9,437.64		\$ 9,437.64	Conference Dining
7-Jul	Wedding	150	18	\$ 2,682.00		\$ 11,317.59		\$ 11,317.59	Cascades I
7/8-12/2007	Auditions	300	228	\$ 24,802.00	\$ 8,230.00	\$ 1,543.11	\$ 2,139.25	\$ 11,912.36	Cascades/Whitney/Adams/Hennepin
9-Jul	IUNCHEON	10				\$ 143.00		\$ 143.00	Lasalle
11-Jul	meeting	20			\$ 275.00	\$ 963.75	\$ -	\$ 1,238.75	Schoelkopf
11-Jul	Wayfinding	60				\$ 150.00		\$ 150.00	Porter/DeVeaux
7/11-13/2007	Mtg.	22			\$ 505.00	\$ 2,072.06	\$ -	\$ 2,577.06	Schoelkopf
7/11/2007	PreCon	25	15	\$ 1,935.00	\$ 500.00	\$ 2,350.00		\$ 2,850.00	Olmsted
12-Jul	Pre-con	25				\$ 979.69		\$ 979.69	Schoelkopf
12-Jul	Mtg.	60			\$ 402.00	\$ 3,415.81		\$ 3,817.81	Porter/DeVeaux/Chairman's Red Jacket
13-Jul	Precon	5				\$ 106.87		\$ 106.87	chairman
14-Jul	show				\$ 415.63			\$ 415.63	Red Jacket
14-Jul	Dinner	150	267	\$ 31,506.00	\$ 100.00	\$ 5,593.24		\$ 5,693.24	Cascades Ballroom
7/14-15/2007	Catering	80	46	\$ 6,394.00		\$ 2,841.76		\$ 2,841.76	Conference Dining
7/16/2007	IUNCHEON	11				\$ 209.00		\$ 209.00	Lasalle
7/18-21/07	Convention	2500	2706	\$ 293,744.00	\$ 21,670.00	\$ 35,838.01	\$ 2,767.59	\$ 60,275.60	All Space
7/23/2007	IUNCHEON	12				\$ 176.00		\$ 176.00	Lasalle
7/25/2007	DNFBA	20				\$ -		\$ -	Olmstead
7/26/2007	Public Meeting	50				\$ 150.00		\$ 150.00	Schoelkopf
7/26-28/2007	Conference	400	727	\$ 86,513.00	\$ 22,076.75	\$ 61,821.25		\$ 83,898.00	All space exception exhibit
7/27-8/1	Conference	150	242	\$ 28,917.00	\$ 2,060.00	\$ 18,827.95		\$ 20,887.95	Cascades II/Cataract/PD/RJ/Gov
28-Jul	Surprise Birthday Party	80	10	\$ 1,600.00	\$ 425.00	\$ 4,286.81		\$ 4,711.81	Cataract
7/30 & 31	Meeting	20			\$ 280.00	\$ 1,489.25		\$ 1,769.25	Olmstead
8/1-3/2006	Mtg	30	97	\$ 10,573.00	\$ 1,200.00	\$ 6,049.68		\$ 7,249.68	Cascades II/RJ/PD
8/4/2007	Dinner	100	200	\$ 23,800.00		\$ 2,525.73		\$ 2,525.73	Conference Dining
8/6/2007	IUNCHEON	11				\$ 187.00		\$ 187.00	Lasalle
8/7/2007	meeting	25			\$ 150.00	\$ 325.00		\$ 475.00	Olmsted

8/8-10/2007	Meeting	56	139		17931	\$ 3,635.10	\$ 8,448.96		\$ 12,084.06	PD/RJ/Whit
8/10-11/07	Dance Competition	2500	183	\$ 24,156.00	\$ 5,000.00	\$ 1,268.25	\$ 6,963.89		\$ 13,232.14	Exhibit, Conf Dining & Cascades
8/13/07	IUNCHEON	11				\$ 121.00			\$ 121.00	Lasalle
8/14-17/07	Conference	200	502	\$ 59,738.00	\$ 10,784.00	\$ 33236.63	350		\$ 44,370.63	Cascades & two Breakouts
8/14/2007		14				\$ 825.00			\$ 825.00	Whitney
16-Aug	Auction	80				\$ 2,777.78	153.71		\$ 2,931.49	Conference Dining
8/16-18/2007	Conference	200	187	\$ 27,863.00	\$ 1,800.00	\$ 12,210.84	\$ 199.60		\$ 14,210.44	Cascades/Porter DeVeaux, Red Jacket/Governors
20-Aug	IUNCHEON	11				\$ 164.00			\$ 164.00	Lasalle
8/20-22/2007	Conference	300	210	\$ 21,840.00	\$ 8,450.00	\$ 39,329.06			\$ 47,779.06	All Space
8/23-28/2007	Conference	350	585	\$ 59,375.00		\$ 12,021.77	\$ 12.50		\$ 12,034.27	Cascades/Exhibit/3 b/o
23-Aug	Meeting	12			\$ 192.00	\$ 591.75			\$ 783.75	Schoelkopf
8/25/07	Wedding	164	40	\$ 3,560.00		\$ 11,350.13			\$ 11,350.13	Conference Dining
8/27/07	Meeting	10			\$ 100.00	\$ 531.88			\$ 631.88	Whitney
8/27/07	IUNCHEON	50				\$ 600.00			\$ 600.00	Lasalle
8/28 & 29/2008	Meeting	4			\$ 128.00	\$ 394.50			\$ 522.50	Lasalle
8/28/30	Model Call	65			\$ -	\$ 1,800.00			\$ 1,800.00	Red Jacket
8/31-9/2/07	faith services	200	275	\$ 29,250.00	\$ 3,223.25	\$ 6,234.89	\$ 1,707.55		\$ 11,165.69	Cascades/Porter-DeVeaux/Whit
9/6-10/07	Hair Show	500	146	\$ 17,374.00	\$ 20,900.00	\$ 28,098.34	\$ 7,619.75		\$ 56,618.09	All Space - See File
9/10/2007	IUNCHEON	12				\$ 177.00			\$ 177.00	Lasalle
9/11-12/07		35	150	\$ 13,350.00	\$ 420.00	\$ 2,600.69			\$ 3,020.69	Red Jacket
9/12/2007	meeting	15	30	\$ 3,000.00	\$ 200.00	\$ 1,090.22			\$ 1,290.22	Whitney
9/13-14, 2007	Conference	100	23	\$ 2,507.00	3752.5	\$ 7,266.31			\$ 11,018.81	P/D & Confermca Dining
9/14 & 15	Conference	150	209	\$ 21,527.00	\$ 1,000.00	\$ 13,233.00			\$ 14,233.00	Cascades I
14-Sep	dinner	30				\$ 2,033.00			\$ 2,033.00	Cataract
17-Sep	IUNCHEON	12				\$ 187.00			\$ 187.00	Lasalle
9/18 & 19	Grenke/mtg	22			\$ 830.00	\$ 4,414.56			\$ 5,244.56	olmsted/tubman
9/18-21/07	Meeting				\$ 906.80	\$ -			\$ 906.80	chairman's
9/17-20/07	meeting	110	400	\$ 35,600.00	\$ 1,465.00	\$ 12,866.26	\$ 150.00		\$ 14,481.26	Cascades Foyer& three b/o
9/21/2007	Precon	14	26	\$ 2,054.00		\$ 685.78			\$ 685.78	chairman's
9/20 & 21	Meeting	55	96	\$ 10,464.00	\$ 4,168.00	\$ 9,987.19			\$ 14,155.19	Cascades/PD/RJ/GOV
9/27/07	banquet	300				\$ 10,620.00	\$ 1,120.37		\$ 11,740.37	cascades
8/23-28/06	Conference	400	605	\$ 81,070.00	\$ 2,420.00	\$ 25,218.51	\$ 532.40		\$ 28,170.91	Cascades/PD/RJ/Gov/Scho/Whi
24-Sep	IUNCHEON	12				\$ 121.00			\$ 121.00	Lasalle
9/25-26/07	meeting	10	20	\$ 2,000.00	\$ 520.00	\$ 1,023.75			\$ 1,543.75	hennepin
26-Sep	DNFBA	20				\$ -			\$ -	Olmstead
26-Sep	meeting	35	3	\$ 300.00	\$ -	\$ 2,892.56	\$ 330.00		\$ 3,222.56	Red Jacket
27-Sep	dinner	15				\$ 447.51			\$ 447.51	cataract
28-Sep	Conference	200	54	\$ 6,966.00	\$ 530.00	\$ 6,461.11	\$ 125.93		\$ 7,117.04	Cascades/Foyer 3/b/o
9/30-10/3/07	Conference	500	479	\$ 59,483.00	\$ -	\$ 6,334.13	\$ -		\$ 6,334.13	all space
10/1-3/07	Conference		637	\$ 75,126.00		\$ 56,420.61	\$ 8,299.10		\$ 64,719.71	All space
10/1/2007	meeting				\$ 2,500.00				\$ 2,500.00	
10/3-5/07	Dinner	100	125	\$ 16,500.00	\$ 2,500.00	\$ 12,745.13			\$ 15,245.13	Cascades
10/4 - 6/07	Meeting	50	129	\$ 18,834.00	\$ 2,000.00	\$ 7,397.18			\$ 9,397.18	Governor/Whitney
10/6/2007	Dinner	340	500	\$ 44,500.00	\$ 4,140.00	\$ 11,745.25	\$ 2,067.59		\$ 17,952.84	Event Center
6-Oct	Wedding	360	10	\$ 1,090.00	\$ -	\$ 21,738.28	\$ 1,440.00		\$ 23,178.28	Cascades Ballrooms
7-Oct	Wedding	175-200				\$ 5,108.15			\$ 5,108.15	Cascades
10/9-11/07	meeting	22	42	\$ 4,998.00	\$ 330.00	\$ 1,590.19	\$ 165.00		\$ 2,085.19	Whitney
10-Oct	board meeting	60	3	\$ 207.00		\$ 2,493.75			\$ 2,493.75	Porter/Deveaux
10/10/2007	meeting	20				\$ 2,080.00			\$ 2,080.00	olmsted
10/11-22/2007	RV Show	1000			\$ 18,800.00	\$ 2,275.00			\$ 21,075.00	Exhibit
10/11/2007	meeting	30				\$ 432.00			\$ 432.00	Governor's
10/12 & 13/2006	annual meeting	200	101	\$ 11,009.00	\$ 500.00	\$ 13,909.38	\$ 3,832.22		\$ 18,241.60	Cascades
10/12/2007	other	50			\$ 400.00				\$ 400.00	governor
10/14/2016	meeting	30	12	\$ 1,188.00	\$ 300.00	\$ 1,303.13			\$ 1,603.13	Gov/OLMSTED
15-Oct	IUNCHEON	12				\$ 176.00			\$ 176.00	Lasalle
10/17&18, 2006	Meeting	300	8	\$ 500.00	\$ 550.00	\$ 10,718.00	\$ 650.00		\$ 11,918.00	Cascades & Break outs
10/19/2007	meeting	30			\$ 500.00	\$ 4,406.69	\$ 450.00		\$ 4,906.69	Porter DeVeaux/2 bo
20-Oct	Wedding	150	10	\$ 1,119.00		\$ 11,371.77			\$ 11,371.77	Cataract

22-Oct	IUNCHEON	12				\$ 187.00		\$ 187.00	Lasalle
10/23-25/07	meeting	75	60	\$ 6,000.00	\$ 1,770.00	\$ 3,883.13		\$ 5,453.13	Cascades II/2bo
10/23/2007	Luncheon	60				\$ 609.92		\$ 609.92	cataract
	Dinner							\$ 660.64	Cataract Room
10/22/2007		50				\$ 561.57	\$ 99.07		
26-Oct	meeting	16				\$ 80.00		\$ 931.00	Whitney
								\$ 1,011.00	
10/25/2007	Dinner	400				\$ 12,420.00	\$ 298.15		Cascades/foyer
10/27/2007	Gala	446	1	125		\$ 22,307.19	\$ 451.85	\$ 22,759.04	Cascades/Exhibits
29-Oct	IUNCHEON	12				\$ 220.00		\$ 220.00	Lasalle
TBD-rescheduled	meeting	50	123	\$ 15,867.00	\$ 5,525.00			\$ 5,525.00	Cascades
									II/RedJacket/Governor's
10/31/2007	Mtg	23				\$ 138.00	\$ 1,091.06		olmsted
11/2 & 3/2007	dinner/breakfast	80					\$ 3,949.75	\$ 330.00	Cataract
11/2/2007	Mtg	12				\$ 180.00		\$ 867.38	hennepin
11/2/2003	Mtg	200	70	\$ 7,210.00	\$ 4,032.00	\$ 8,692.06		\$ 12,724.06	cascades/bk breakouts
11/5/2007	IUNCHEON	12				\$ 143.00		\$ 143.00	Lasalle
11/5/2007	mtg	10	5	\$ 500.00	\$ 256.00	\$ 789.00		\$ 1,045.00	Adams
11/6-8/07	Mtg	65				\$ 1,296.00	\$ 3,994.31		PD/RJ/Wha
11/7 & 8	meeting	10				\$ 200.00	\$ 1,063.75		hennepin
11/7/2007	meeting	12				\$ 260.00	\$ 242.69		Tubman
11/9/2007	Meeting	30	30	\$ 6,450.00	\$ 576.00	\$ 1,924.00		\$ 2,500.00	Schoelkopf
11/9/2007	conference	50	75	\$ 6,500.00	\$ 620.00	\$ 2,505.75		\$ 3,025.75	Cascades II/Red Jacket
11/10/2007	mtg	5				\$ 332.50		\$ 332.50	Lasalle
11/10/2007	Wedding	150	17	\$ 1,853.00		\$ 11,163.21		\$ 11,163.21	Cataract Room
11/11/2007	Banquet	350				\$ 5,536.43		\$ 5,536.43	Cascades/foyer
11/13/2007	Public Meeting	30				\$ 200.00		\$ 200.00	Red jacket
11/14-15/2007	Meeting	150	102	\$ 7,140.00	\$ 2,540.00	\$ 15,089.63	\$ 610.19	\$ 18,239.82	Cascades/PD?RJ?GOV
11/8/2007	Networking	200				\$ -	\$ 486.11	\$ 486.11	Foyer
11/15/2007	meeting	30				\$ 360.00		\$ 360.00	Whitney
11/17/2007	Banquet	450				\$ 6,000.51		\$ 6,000.51	Cascades/foyer
11/16/2007	Luncheon	250				\$ 3,325.00		\$ 3,325.00	Cascades
11/19/2007	IUNCHEON	12				\$ 88.00		\$ 88.00	Lasalle
11/26/2007	IUNCHEON	12				\$ 143.00		\$ 143.00	Cataract
11/28/2007	DNFBA	20				\$ -		\$ -	Olmstead
29-Nov	Mtg					\$ 625.00		\$ 625.00	Cascades II
11/29/2007	Breakfast	100				\$ 1,944.45		\$ 1,944.45	Cataract/Chairman's
11/30/2007	Meeting	150	171	\$ 15,903.00		\$ 2,775.00		\$ 2,775.00	Cascades/Exhibit3 h/v
						\$ 190.00		\$ 190.00	hennepin
	Cancellation Fee					\$ 8,500.00		\$ 8,500.00	
12/1-2/07			174	\$ 16,182.00		\$ 15,519.00	\$ 2,071.30	\$ 17,590.30	All Space
12/5/2007	Retirement Party	75				\$ 900.00	\$ 220.00	\$ 1,120.00	Cataract
12/3-6/2007	Convention	350	443	\$ 43,857.00	\$ 2,955.70	\$ 45,804.36	\$ 973.15	\$ 49,433.21	Cascades & 5-7 break outs
12/3/2007	IUNCHEON	12				\$ 132.00		\$ 132.00	laSalle
12/7/2007	Holiday Party	120				\$ 7,051.22	\$ 2,466.00	\$ 9,517.22	Cataract
7-Dec	Meeting	120				\$ 1,009.38		\$ 1,009.38	Cascades II
7-Dec	Meeting	80	25	\$ 2,225.00	\$ 550.00	\$ 2,662.18		\$ 3,212.18	Cascade I
8-Dec	breakfast	200				\$ 775.00	\$ 145.31	\$ 920.31	Cascades
7-Dec	Holiday Party	14				\$ 50.00	\$ 350.00	\$ 29.63	Foyer
12/9-16/07	CXL Fee	0	0	\$ -	\$ 3,750.00			\$ 3,750.00	
12/10/2007	IUNCHEON	12				\$ 176.00	\$ -	\$ 176.00	Cataract
12/12/2007	Holiday Party	50				\$ 1,369.44	\$ -	\$ 1,369.44	Cataract
12-Dec	Holiday Party	400	3	\$ 237.00		\$ 8,340.00	\$ 2,876.85	\$ 11,216.85	Cascades
13-Dec	meeting	7				\$ 70.00	\$ 337.31	\$ 407.31	Teela
13-Dec	meeting	30				\$ 470.25		\$ 470.25	Schoelkopf
12/15/2007	holiday party	500	15	\$ 1,185.00		\$ 26,225.88	\$ 655.00	\$ 26,880.88	Cascades/foyer/Cataract
12/17/2007	board meeting	20				\$ 374.44		\$ 374.44	olmstead
12/17/2007	IUNCHEON	12				\$ 121.00		\$ 121.00	laSalle
12/20/2007	meeting	12				\$ 270.00	\$ 1,301.06	\$ 1,571.06	Olmsted
12/26-30/2007	Convention	3000	1826	\$ 109,560.00	\$ 1,175.00	\$ 27,633.10	\$ 11,460.52	\$ 40,268.62	All Space

Totals		42621	21092	\$ 2,183,881.96	\$ 392,606.56	\$ 1,316,491.91	\$ 106,007.13	\$ 1,814,655.60	
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TENTATIVES 2007

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B		Total Conference Center Revenue	Rooms
Totals			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

PROPOSALS 2007

Date	Type	Guests	Room Nights	Room Night Revenue	Mig room Rental/AV	F&B		Total Conference Center Revenue	Rooms
Totals			0	\$ -	\$ -	\$ -	\$ -	\$ -	
Grand Totals			21092	\$ 2,183,881.96	\$ 392,606.56	\$ 1,316,491.91		\$ 1,814,655.60	

DEFINITES 2008

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B	Concessions & Misc.	Total Conference Center Revenue	Rooms
1/4/2008	Holiday party	50				\$ 1,643.38		\$ 1,643.38	cataract
1/4-/6/08			293	\$ 26,077.00	\$ 7,500.00	\$ 1,580.80	\$ 5,507.65	\$ 14,588.45	Exhibit/Foyer
1/7/2008	weekly mtg.	11				\$ 154.00		\$ 154.00	Taylor
1/10/2007	meeting	30				\$ 534.38		\$ 534.38	schoelkopf
1/10-13/08	Corporate	300-400	347	\$ 34,353.00	\$ 7,075.00	\$ 35,728.14	\$ 3,653.15	\$ 46,456.29	Cascades/Event Ctr/ 7 b/o (P/D, Red Jacket, Whitney, Governor's, Olmsted, Schoellkopf, Hennepin)
1/14/2008	weekly mtg.	11				\$ 165.00		\$ 165.00	Taylor
1/16-18/08	Convention	500	714	\$ 70,686.00	\$ 7,437.26	\$ 70,210.48		\$ 77,647.74	All Space
1/17-18/08	Meeting	8			\$ 336.00	\$ 804.00		\$ 1,140.00	Chairman's
1/16/2008	Mtg.	6				\$ 337.31		\$ 407.31	Chairman's
1/18/2008	Board Mtg.	5						\$ 100.00	Olmstead
1/23/2008	DNFBA	15				\$ -		\$ -	Olmsted

3/1-3/2/2008	Competition	500	134	\$ 13,266.00	\$ 7,390.00	\$ 206.98	\$ 10,127.48	\$ 17,724.46	Exhibit/Cascades
3/3/2008	weekly mtg.	11				\$ 143.00		\$ 143.00	Taylor
3/5/2008	Meeting	7			\$ 160.00	\$ 493.13		\$ 653.13	whitney
3/6/2008	meeting	20			\$ 252.00	\$ 496.13		\$ 748.13	Olmsted
3/8/2008	Board Mtg.	30				\$ 600.00		\$ 600.00	Cataract
3/10/2008	weekly mtg.	11				\$ 110.00		\$ 110.00	Taylor
3/13/2008	mtg.	5			\$ 112.00	\$ 345.19		\$ 457.19	hennepin
3/13/2008	meeting	20				\$ 513.89		\$ 513.89	Red jacket
3/13/2008	meeting	8			\$ 220.00	\$ 474.69		\$ 694.69	Chairman's
3/13/2007	meeting	25				\$ 450.00		\$ 450.00	Governor's
3/15/2008	meeting	60	1	\$ 99.00	\$ 1,296.00	\$ 3,705.75		\$ 5,001.75	Cascades
3/14/2007	Sales Mtg.	50				\$ 712.50		\$ 712.50	Governor's
3/17/2008	Party	2000			\$ 2,000.00	\$ -	\$ 13,097.13	\$ 15,097.13	Event Center
3/17/2008	weekly mtg.	11				\$ 187.00		\$ 187.00	Taylor
3/18/2008	banquet	75			\$ -	\$ 2,092.38		\$ 2,092.38	cataract
3/20/2008	meeting	8			\$ 142.50	\$ 552.19		\$ 694.69	Chairman's
3/24/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
3/25/2008	meeting	20			\$ 221.00	\$ 828.75		\$ 1,049.75	governor's
3/27/2008	Board Mtg.	6			\$ 100.00			\$ 100.00	Chairman's
29-Mar	Breakfast	300				\$ 3,233.00		\$ 3,233.00	Cascades
3/28-30/2008	Dance Comp.	500	65	\$ 4,800.00	\$ 9,000.00	\$ -	\$ 7,940.27	\$ 16,940.27	Exhibit Center
3/29 & 30/2008	meeting	70	41	\$ 4,879.00	\$ 100.00	\$ 9,706.25		\$ 9,806.25	p/d & cascades
3/31/2008	meeting	6				\$ 66.00		\$ 66.00	Taylor

CXL	Cxl Fee				\$ 2,500.00			\$ 2,500.00	
31-Mar	Dinner	265				\$ 4,673.00	754.16	\$ 5,427.16	Cascades
4/1/2008	Dinner Banquet	265				\$ 3,778.00		\$ 3,778.00	Cascades
4/2/2008	meeting	10			224	\$ 690.38		\$ 914.38	Whitney
4/2/2008	Banquets	185				\$ 3,071.00		\$ 3,071.00	cataract
3-Apr	Dinner Banquet	105				\$ 1,634.00	1366.43	\$ 3,000.43	Cascades
4/3-7/2008	Dance Comp	500	201	\$ 21,105.00	\$ 3,500.00		\$ 2,373.52	\$ 5,873.52	Cascades Ballroom
4/3 - 5/08	Coin Show	1000	56	\$ 5,544.00	\$ 10,000.00	\$ 525.00	\$ 2,857.21	\$ 13,382.21	Exhibit Center
4/7 & 8/2008	Food Show	500	303	\$ 32,570.00	\$ 7,622.80	\$ 900.00	\$ 12,561.94	\$ 21,084.74	set up on the 7th- event on 8th Exhibit & Cascades Ballroom
4/7/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
4/10-11/08	Meeting	40	20	2500	1330	8339.84		\$ 9,669.84	RJ/Hennepin
4/10/2008	meeting	8			\$ 200.00	\$ 307.00		\$ 507.00	tubman
4/11-13/2008	Conference	703	566	\$ 49,214.00	\$ 1,710.50	\$ 30,450.53	\$ 5,521.06	\$ 37,682.09	Cascades/Exhibit & 5 B/o
4/12/2008	Dinner	350	50	\$ 5,000.00		\$ 8,567.02		\$ 8,567.02	Cascades Ballroom
4/14/2008	weekly mtg.	11				\$ 165.00		\$ 165.00	Taylor
4/16/2008	Dinner	125				\$ 4,400.00		\$ 4,400.00	Cascades I
4/14-18/08	meeting	10	10	\$ 1,290.00	\$ 904.50	\$ 1,927.69		\$ 2,832.19	Whitney
4/14/2008	UB Transport Mtg.	25			\$ 150.00	\$ -		\$ 150.00	Governor's
4/18/2008	Concert	3000	10	\$ 750.00	\$ 5,000.00	\$ 470.25	\$ 6,679.90	\$ 12,150.15	Event Center
4/18/2008	Site Tour	20			\$ 150.00	\$ 50.00		\$ 200.00	Olmsted
4/19/2008	Dinner	150	12	\$ 1,188.00		\$ 2,857.44	\$ 350.00	\$ 3,207.44	Cataract
4/19 & 20	Dance competition	300	150	\$ 17,850.00	\$ 9,300.00	\$ 1,753.31	\$ 3,779.81	\$ 14,833.12	Cascades Ballroom
4/19/2008	Meeting	36			\$ 500.00	\$ 1,630.00		\$ 2,130.00	RJ/PD/Olm/Whit/Henne
4/21/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
4/22-24/08	meeting	75	69	\$ 8,211.00	\$ 1,025.00	\$ 2,975.00		\$ 4,000.00	Redjacket
4/22/2008	breakfast	60				\$ 400.00		\$ 400.00	cataract
4/23-25/08	Convention	230	100	\$ 6,500.00		\$ 8,700.00		\$ 8,700.00	Cascades/Exhibit
4/24/2008	meeting	8			\$ 200.00	\$ 307.00		\$ 507.00	

24-Apr	Dinner	120				\$ 3,000.00		\$ 3,000.00	Cataract
4/24/2008	Awards Dinner	50				\$ 1,275.00		\$ 1,275.00	Cascades I
4/25/2008	Dinner	300				\$ 7,000.00		\$ 7,000.00	Cascades
4/26/2008	Installation Dinner	300	10	\$ 990.00		\$ 6,000.00		\$ 6,000.00	Cascades/Foyer
4/28/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
4/30/2008	meeting	200			\$ 800.00	\$ 3,000.00		\$ 3,800.00	Cascades/Porter/DeVeaux/Cataract
4/30/2008	Small Business	125	10	\$ 990.00		\$ 1,200.00		\$ 1,200.00	cascades
4/30-5/3/2008	Convention	1200	1500	\$ 133,500.00		\$ 38,000.00		\$ 38,000.00	AllSpace
5/3/2008	Dinner	100				\$ 2,000.00		\$ 2,000.00	Cataract
5/5/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
5/6/2007	Child Advocay Meeting	150	2	\$ 200.00	\$ 1,000.00	\$ 6,000.00		\$ 7,000.00	Cascades - redjacket/ P/D
5/8-9/2007	Conference	250	20	\$ 1,780.00		\$ 9,100.00		\$ 9,100.00	Ballroom
5/9-11/08	Dance competition	500	300	\$ 30,000.00	\$ 10,000.00	\$ 5,000.00		\$ 15,000.00	Exhibit
5/12-13/08	Meeting	20			\$ 200.00	\$ 900.00		\$ 1,100.00	governor's
5/12/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
5/14/2008	meeting				\$ 150.00			\$ 150.00	Chairmans
5/15/2008	Dinner/Dance	250				\$ 9,000.00		\$ 9,000.00	Cascades
5/15-17/07	Conference	200	100	\$ 15,000.00	\$ -	\$ 15,000.00		\$ 15,000.00	Ballroom/CD/Foyer/PD/Tubman/Chairman
5/15/2008	meeting	8			\$ 200.00	\$ 307.00		\$ 507.00	Chairmans
5/17/2008	Prom	400	0			\$ 14,000.00		\$ 14,000.00	Cascades & Foyer
5/16/2008	luncheon	100				\$ 1,500.00		\$ 1,500.00	Cataract
5/16-18/2008	Dance competition	300	100	\$ 11,900.00	\$ 8,000.00	\$ 3,250.00		\$ 11,250.00	Exhibit

5/19/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
5/20/2007	Dinner Banquet	100				\$ 2,000.00		\$ 2,000.00	Cascades I
5/22/2008	meeting	8			\$ 200.00	\$ 307.00		\$ 507.00	chairman
5/29/2008	Reception	200				\$ 4,000.00		\$ 4,000.00	cascades/Foyer
5/30/2008	Meeting	200				\$ 5,000.00		\$ 5,000.00	Cascades
5/31/2008	Wedding	125	1	\$ 129.00		\$ 3,600.00		\$ 3,600.00	Cataract
6/2&3/2008	meeting	150	250	\$ 34,750.00	\$ 4,000.00	\$ 12,000.00		\$ 16,000.00	Cascades II/p/d/Gov/RJ/Olm
6/2/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
6/4/2008	meeting	75	3	\$ 387.00	\$ 750.00	\$ 4,250.00		\$ 5,000.00	pd/rj
6/6-8/08	Meeting	700	1100	\$ 125,000.00	\$ 60,000.00			\$ 60,000.00	All Space
6/9-11/08	Mtg.	20			\$ 200.00	\$ 1,450.00		\$ 1,650.00	Whitney
6/9-12/08	Mtg.	10			\$ 210.00	\$ 1,470.00		\$ 1,680.00	Hennepin
6/11-13/08	Conference	100	100	\$ 7,000.00	\$ 3,000.00	\$ 9,000.00		\$ 12,000.00	Cascade II/PD/RJ
6/13/2008	Dinner Dance	350				\$ 4,200.00		\$ 4,200.00	Cascades
6/16-21/2008	Conference	400	2175	\$ 274,525.00	\$ 5,000.00	\$ 52,000.00		\$ 57,000.00	All Space
6/9/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
6/16/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
6/23/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
6/21-25/08	Meeting	300	500	\$ 50,000.00	\$ 5,000.00	\$ 35,000.00		\$ 40,000.00	All Space
6/27 & 28	Graduation	3000				\$ 1,100.00		\$ 1,100.00	Cascades & Exhibit Center
6/30/2008	weekly mtg.	11				\$ 121.00		\$ 121.00	Taylor
7/5/2008	Wedding	200				\$ 7,752.00		\$ 7,752.00	Cascades
7/11-13/2008	Dance competition	300	100	\$ 11,900.00	\$ 6,500.00	\$ 2,500.00		\$ 9,000.00	Exhibit/cascades
7/15-16/2008	Meeting	20			\$ 250.00	\$ 850.00		\$ 1,100.00	olmsted
7/17-19/08	Conference	200	250	\$ 29,025.00	\$ 5,000.00	\$ 20,000.00		\$ 25,000.00	Cascades I/Exhibit & 5 Break outs
7/18-20/08	Conference	200	50	\$ 7,450.00	\$ 2,000.00	\$ 10,000.00		\$ 12,000.00	Cascades II- redjacket/ P/D
7/26/2008	Wedding	200	12	\$ 1,548.00		\$ 3,000.00		\$ 3,000.00	Cataract
7/27/2008	other	500				\$ 5,600.00		\$ 5,600.00	Events/Cascades

7/25-30/2008	Annual Conference	150	200	\$ 23,000.00	\$ 2,000.00	\$ 16,000.00		\$ 18,000.00	moving entire meeting in to crowne
8/2-8/7	Convention	350	600	\$ 75,000.00	\$ 5,000.00	\$ 35,000.00		\$ 40,000.00	All Space
8/8/2008	Wedding	80				\$ 3,000.00		\$ 3,000.00	Cataract
8/8-9/08	Dance Competition	2500	180	\$ 24,840.00		\$ 13,000.00		\$ 13,000.00	Exhibit, Conf Dining & Cascades
8/12-15/08	Meeting	150	400	\$ 47,600.00	\$ 5,000.00	\$ 25,000.00		\$ 30,000.00	Cascades
8/18-20/08	Meeting	100	225	\$ 35,775.00	\$ 2,000.00	\$ 10,000.00		\$ 12,000.00	P/D, Henn, Tesla, Tubman, Schoel, Olms, Whitney, Chairm, Adams, governor Cataract
8/20/2008	Dinner/Golf Tournament	150				\$ 2,300.00		\$ 2,300.00	Cataract Room
8/20-22/2008	Conference	300	660	\$ 72,765.00	\$ 5,000.00	\$ 19,255.00		\$ 24,255.00	All Space
8/23-24/08	Luncheon	100	8	\$ 952.00		\$ 2,750.00		\$ 2,750.00	Cataract
8/30/2008	Wedding	125				\$ 4,700.00		\$ 4,700.00	Cataract
8/30/2008	Wedding	245	20	\$ 2,580.00		\$ 10,000.00		\$ 10,000.00	Cascades Ballroom
9/3-4/08	Meeting	100	100	\$ 10,320.00	\$ 1,200.00	\$ 3,600.00		\$ 4,800.00	Cascades/pd/ Cataract
9/4/2008	Meeting	70	30	\$ 3,870.00	\$ 1,000.00	\$ 3,800.00		\$ 4,800.00	PD + 2 bo
9/5-6/2008	Conference	150	200	\$ 21,200.00	\$ 2,500.00	\$ 10,300.00		\$ 12,800.00	Cascade & 3 bo
9/6/2008	Wedding	40				\$ 1,500.00		\$ 1,500.00	Cataract
9/9-10/2008	Meeting	65	90	\$ 10,710.00	\$ 500.00	\$ 3,900.00		\$ 4,400.00	Porter/DeVeaux
9/12/2008	Wedding	80				\$ 3,400.00		\$ 3,400.00	cataract
9/13/2008	Wedding	220	40	\$ 5,560.00		\$ 6,500.00		\$ 6,500.00	Cataract
9/15-19/08	Meeting	30	5	\$ 595.00	\$ 500.00	\$ 2,150.00		\$ 2,650.00	schoelkopf
9/17/2008	breakfast/Lunch	200				\$ 2,800.00		\$ 2,800.00	Cascades
9/18-19/2008	Annual Conference	85	150	\$ 17,850.00	\$ 3,000.00	\$ 10,500.00		\$ 13,500.00	Cascade & 4bo
9/18/2008	Luncheon	100				\$ 900.00		\$ 900.00	Catraract
9/20/2008	Milatrav Reunion Dinner	100	200	\$ 19,800.00		\$ 2,000.00		\$ 2,000.00	Cascades I
9/20/2008	Reunion Dinner	70				\$ 2,000.00		\$ 2,000.00	cataract
9/21-24/08	Conference		1115	\$ 99,235.00	\$ 13,700.00	\$ 76,000.00		\$ 89,700.00	All Space
9/24-26/2008	Conference	300	600	\$ 74,820.00	\$ 8,000.00	\$ 67,000.00		\$ 75,000.00	all space
9/27/2007	Wedding	200				\$ 9,700.00		\$ 9,700.00	Cascades
9/27/2008	Wedding	125	10	\$ 1,290.00		\$ 4,200.00		\$ 4,200.00	Cataract
9/30/2008	Meeting	10			\$ 100.00	\$ 450.00		\$ 500.00	Taylor

9/30/2008	Dinner	300				\$ 10,000.00		\$ 10,000.00	Cascades
10/3-4, 2008	Oncology Mtg.	150	75	\$ 8,925.00	\$ 1,200.00	\$ 10,800.00		\$ 12,000.00	Cascades /Red Jacket/governors/ Porter D
10/4/2008	wedding	200	10	\$ 1,290.00		\$ 10,000.00		\$ 10,000.00	Cascades Ballroom
10/4/2007	Wedding	75	10	\$ 1,190.00		\$ 2,200.00		\$ 2,200.00	Cataract
10/6-7/2008	meeting	90	160	\$ 20,640.00	\$ 1,200.00	\$ 8,820.00		\$ 10,020.00	Cascade/PD/RJ
10/8& 9	Meeting	100	100	\$ 7,000.00	\$ 880.00	\$ 5,000.00		\$ 5,880.00	Cascades/Foyer & 2 BO
10/10/2008	Dinner	100				\$ 2,450.00		\$ 2,450.00	Cataract
10/11/2008	Dinner	500	500	\$ 44,500.00		\$ 30,000.00		\$ 30,000.00	Cascades
10/15-18/08	Confernece	250	300	\$ 35,700.00	\$ 2,000.00	\$ 13,000.00		\$ 15,000.00	Cascade & 3 bo
10/23-26/2008	Convention		600	\$ 59,396.00	\$ 6,000.00	\$ 23,157.00		\$ 29,157.00	All Space
10/28-30/08	Meeting	175	175	\$ 12,250.00	\$ 2,000.00	\$ 15,100.00		\$ 17,100.00	Cascade & 4bo
10/31/2008	Wedding	125	20	\$ 2,580.00		\$ 5,600.00		\$ 5,600.00	Cataract
10/31 & 11/1/08	Dinner	450				\$ 20,000.00		\$ 20,000.00	Cascades/Foyer & Cataract
11/8/2008	Wedding	200				\$ 7,000.00		\$ 7,000.00	Cascades
11/9/2008	Banquet	350				\$ 4,300.00		\$ 4,300.00	Cascades
11/12-14/08	Conference	125	150	\$ 14,850.00	\$ 2,000.00	\$ 12,000.00		\$ 14,000.00	Cascades & 6 b/o
11/15/2008	Banquet	400				\$ 5,385.00		\$ 5,385.00	Cascades
12/5/2008	holiday party	200	15	\$ 1,485.00		\$ 5,800.00		\$ 5,800.00	cataract
12/5/2008	Holiday Party	400	5	\$ 395.00		\$ 5,400.00		\$ 5,400.00	Cascades
12/27-30/08	Conference	3000	2500	\$ 147,000.00		\$ 40,000.00		\$ 40,000.00	All Space
								\$ -	
Totals			19251	\$ 1,952,398.00	\$ 267,288.03	\$ 1,185,865.53	\$ 77,622.49	\$ 1,530,726.04	

TENTATIVES 2008

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg Room Rental/AV	F&B		Total Conference Center Revenue	Rooms
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5/15-16/08	Mtg.	20				\$ 3,600.00		\$ 3,600.00	

6/25/2008	Mtg.				\$ 100.00	\$ 560.00		\$ 660.00	Olmstead
9/9-11/08	meeting				\$ 2,000.00	\$ 12,000.00		\$ 14,000.00	

Oct/1-2/ 2008	Meeting		70	\$ 4,900.00	\$ 1,500.00	\$ 8,500.00		\$ 10,000.00	
11/1-2/08	Meeting	125	50	\$ 3,500.00	\$ 3,000.00	\$ 22,000.00		\$ 25,000.00	
11/14/2008	Dinner	360	300	\$ 26,250.00		\$ 14,000.00		\$ 14,000.00	Cascades
11/8/2008	Breast Cancer Semina	100				\$ 3,000.00		\$ 3,000.00	Cascades/4 b/o

12/12/2008	Dinner	80				\$ 2,000.00		\$ 2,000.00	Cataract
								\$ -	
								\$ -	
								\$ -	
Totals			420	\$ 34,650.00	\$ 6,600.00	\$ 65,660.00	\$ -	\$ 72,260.00	

Total			2102	\$ 169,948.00	\$ 14,100.00	\$ 102,640.00	\$ 1,300.00	\$ 116,740.00	
Grand Totals			19671	\$ 1,987,048.00	\$ 273,888.03	\$ 1,251,525.53		\$ 1,602,986.04	

10/10/2009	Dinner	425	500	\$ 44,500.00		\$ 30,000.00	\$ 30,000.00	Cascades
oct/13-17/2009	Conference	700	1000	\$ 110,800.00	\$ 5,000.00	\$ 35,000.00	\$ 40,000.00	All Space
10/21&22/09	Meeting	100	100	\$ 7,000.00	\$ 880.00	\$ 5,000.00	\$ 5,880.00	Cascades/Foyer & 2 b/o
10/27-29/2009	meeting	300	115	\$ 14,835.00	\$ 2,000.00	\$ 6,000.00	\$ 8,000.00	

Totals			10553	\$ 1,100,663.00	\$ 141,880.00	\$ 478,858.00	\$ 620,738.00	

TENTATIVES 2009

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg Room Rental/AV	F&B	Total Conference Center Revenue	Rooms
							\$ -	
2/6-8/09	Competition	1000	100	\$ 9,900.00	\$ 7,500.00	\$ 2,000.00	\$ 9,500.00	
3/6 & 7th	Gala Dinner	500				\$ 10,000.00	\$ 10,000.00	Cascades/foyer & cataract
3/13-15/09	Conference	150	250	\$ 25,000.00	\$ 5,000.00	\$ 13,000.00	\$ 18,000.00	
3/30 & 31	Trade Show	500	303	\$ 36,057.00	\$ 16,500.00	\$ 2,500.00	\$ 19,000.00	Exhibit & Cascades Ballroom
3/28-29/09	meeting	50	100	\$ 11,900.00	\$ 1,500.00	\$ 3,500.00	\$ 5,000.00	Governors/Porter/DeVeaux
4/9/2008	annual mtg.	75	100	\$ 10,000.00	\$ 1,000.00	\$ 6,000.00	\$ 7,000.00	Cascades & 3 BO
4/16-19/09	Dance Competition	500	200	\$ 23,800.00	\$ 4,000.00		\$ 4,000.00	Cascades Ballroom
4/30 - 5/2/09 5/15-17/09	Dance Competition	800	300	\$ 33,000.00	\$ 12,000.00		\$ 12,000.00	all space
5/7-9/09	Dance Competition	800	300	\$ 30,000.00	\$ 12,000.00	\$ 8,000.00	\$ 20,000.00	Exhibit/Cascades
5/15-17/09	Conference	150	250	\$ 29,750.00	\$ 2,000.00	\$ 12,000.00	\$ 14,000.00	Cascades & 3 breakout rooms
6/23-26/09	meeting	150	518	\$ 77,182.00	\$ 3,000.00	\$ 12,000.00	\$ 15,000.00	Cascades & 4 breakouts
7/16-18/2009	Conference	300	450	\$ 58,905.00	\$ 5,000.00	\$ 20,000.00	\$ 25,000.00	All space exception exhibit
9/4-6/09	Convention	125	250	\$ 32,500.00	\$ 7,500.00		\$ 7,500.00	Cascades Ballroom
9/25-28/09	Hair Show	500	125	\$ 11,000.00	\$ 18,000.00	\$ 22,000.00	\$ 40,000.00	All Space
							\$ -	
10/4-8/09	Conference	400	605	\$ 81,070.00	\$ 2,420.00	\$ 20,000.00	\$ 22,450.00	See Julie on Space needed
10/23 & 24	Gala	500				\$ 17,000.00	\$ 17,000.00	Exhibit/cascades & Cataract

							\$ -	
Dec	Conference	3000	2500	\$ 147,000.00		\$ -40,000.00	\$ 40,000.00	All Space
							\$ -	
							\$ -	

							\$ -	
Totals			3851	\$ 617,064.00	\$ 97,420.00	\$ 188,000.00	\$ 285,450.00	

PROPOSALS 2009

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B	Total Conference Center Revenue	Rooms
Feb/March	mtg.	200	150	\$ 14,850.00	\$ 3,000.00	\$ 19,500.00	\$ 21,500.00	Cascades/Foyer/ & 10 B/o
3/27-29/09	Meeting	200	180	\$ 18,000.00	\$ 4,000.00	\$ 8,000.00	\$ 12,000.00	
4/2-5/09	Convention	350	500	\$ 64,500.00	\$ 8,000.00	\$ 4,000.00	\$ 12,000.00	
							\$ -	
5/1/2009	meeting	200	300	\$ 32,700.00	\$ 3,000.00	\$ 9,000.00	\$ 12,000.00	
6/11-13/2009	meeting	150	80	\$ 10,320.00	\$ 2,000.00	\$ 8,000.00	\$ 10,000.00	Cascades & 2 B/o
June	Meeting	200	400	\$ 47,600.00	\$ 8,000.00	\$ 42,000.00	\$ 50,000.00	Cascades & 5 breakouts
7/25/2009	wedding	250	20	\$ 2,780.00		\$ 10,000.00	\$ 10,000.00	cascades Ballroom
7/30-8/1	Meeting	40	60	\$ 7,740.00	\$ 150.00	\$ 1,050.00	\$ 1,200.00	
8/11-15/09	convention	300	535	\$ 101,115.00	\$ 5,350.00	\$ 20,000.00	\$ 25,350.00	
9/9-12/09	Conferece	250	430	\$ 43,000.00	\$ 3,500.00	\$ 16,500.00	\$ 20,000.00	
9/23/2009	Dinner	300			\$ -	\$ 10,000.00	\$ 10,000.00	
9/30-10/2/09	meeting	100	24	\$ 1,680.00	\$ 4,000.00	\$ 9,000.00	\$ 13,000.00	Cascades
9/30/2009	meeting	200	500	\$ 59,500.00	\$ 4,000.00	\$ 28,000.00	\$ 32,000.00	
Sept/Oct 2009	Conference		30	\$ 3,000.00	\$ 2,500.00	\$ 10,000.00	\$ 12,500.00	Cascades
10/3-5/09	Board Retreat		17	\$ 1,700.00	\$ 250.00	\$ 1,550.00	\$ 1,800.00	Chairman's
10/28-30/08	Meeting	150	175	\$ 12,250.00	\$ 2,000.00	\$ 19,100.00	\$ 21,100.00	
10/22-24/09	Conference	1300	650	\$ 57,850.00	\$ 20,000.00	\$ 45,000.00	\$ 65,000.00	All Space

Oct/Nov	Conference	500	500	\$ 70,000.00	\$ 5,000.00	\$ 35,000.00	\$ 40,000.00	
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12/7-9/09	conference	300	440	\$ 49,720.00	\$ 2,000.00	\$ 40,000.00	\$ 42,000.00	All Space
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							\$ -	
							\$ -	
							\$ -	
Total			4991	\$ 598,305.00	\$ 76,750.00	\$ 335,700.00	\$ 411,450.00	
Grand Totals			14404	\$ 1,717,727.00	\$ 239,300.00	\$ 666,858.00	\$ 906,188.00	

Mar-10	meeting	500	900	\$ 107,100.00	\$ 15,000.00	\$ 45,000.00	\$ 60,000.00	All Space
4/25-28/10	Convention	300	600	\$ 77,400.00	\$ 8,000.00	\$ 50,500.00	\$ 58,500.00	
4/28-30/2010	Convention	230	210	\$ 10,500.00		\$ 8,700.00	\$ 8,700.00	Cascades/Exhibit

8/6-7/10	Dance Competition	2500	180	\$ 24,840.00		\$ 13,000.00	\$ 13,000.00	Exhibit, Conf Dining & Cascades
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							\$ -	
							\$ -	
Dec	Conference	3000	2500	\$ 147,000.00		\$ 40,000.00	\$ 40,000.00	All Space
							\$ -	
Totals			4390	\$ 366,840.00	\$ 23,000.00	\$ 157,200.00	\$ 180,200.00	

PROPOSALS 2010

Date	Type	Guests	Room Nights	Room Night Revenue	Mtg. Room Rental/AV	F&B	Total Conference Center Revenue	Rooms
3/2-5/10	Convention	1900	1300	\$ 102,700.00	13000	332000	\$ 345,000.00	
							\$ -	
4/3-6/2010	meeting		450	\$ 67,050.00	\$ 5,000.00	\$ 22,000.00	\$ 27,000.00	
4/24-27/2010	meeting	300	200	\$ 20,000.00	\$ 2,500.00	\$ 8,500.00	\$ 11,000.00	TBD
5/20-23/2010	Conference	120	255	\$ 27,795.00	\$ 3,000.00	\$ 22,000.00	\$ 25,000.00	des/p/d/whitney/RJ/Olmstec
Spring/Fall	conference	75	150	\$ 14,850.00	\$ 3,000.00	\$ 9,000.00	\$ 12,000.00	

June TBD	conference	350	600	\$ 77,400.00	\$ 5,000.00	\$ 35,000.00		
							\$ 40,000.00	
June TBD	Dinner	900				\$ 31,500.00		
							\$ 31,500.00	

Jun-10	Mt.	500	580	\$ 58,000.00	\$ 5,000.00	\$ 17,000.00	\$ 22,000.00	
7/13-16/2010	Mtg.	500	805	\$ 109,480.00	\$ 8,050.00	\$ 57,000.00	\$ 65,050.00	All Space
8/15-18/2010	conference	400	800	\$ 95,200.00	\$ 10,000.00	\$ 40,000.00		All Space
							\$ 50,000.00	
8/27-28-2010	Convention	400	500	\$ 59,500.00	\$ 2,000.00	\$ 18,000.00		TBD
							\$ 20,000.00	

9/28-10/2/10	meeting	130	260	\$ 49,140.00	\$ 3,700.00	\$ 16,300.00	\$ 20,000.00	
							\$ -	
9/22-26/2010	Confrence	800	1125	\$ 100,125.00	\$ 20,000.00	\$ 79,000.00	\$ 99,000.00	All Space
Sept/ or Oct.	Conference	500	450	\$ 45,000.00	\$ 5,000.00	\$ 43,000.00	\$ 48,000.00	All Space
9/29-10/8 or 9/22 - 10/1/10	conference	1200	5030	\$ 583,480.00	\$ 10,000.00	\$ 140,000.00	\$ 150,000.00	All Space
9/29-10/1/10 Or 10/6-8/10	meeting	100	24	\$ 1,680.00	\$ 4,000.00	\$ 9,000.00	\$ 13,000.00	Cascades
10/2-10/2010	Conference	175	250	\$ 32,250.00	\$ 3,000.00	\$ 12,000.00	\$ 15,000.00	
							\$ -	
11/14/2018	Convention	1000	500	\$ 50,000.00	\$ 10,000.00	\$ 10,000.00	\$ 20,000.00	Exhibit/Cascades
Total			13279	\$ 1,493,650.00	\$ 112,250.00	\$ 901,300.00	\$ 1,013,550.00	
Grand Totals			6030	\$ 535,690.00	\$ 50,500.00	\$ 259,700.00	\$ 310,200.00	

Week of

Booking Pace



4/21/2008

Combined Definites and Tentatives Only

Year	Room Nights	Room Revenue	Mtg. Room	F&B	Total	Combined
2004						
2005	8,183	\$ 747,785.00	\$ 256,470.76	\$ 1,035,233.27	\$ 1,291,704.03	\$ 2,039,489.03
2006	13,163	\$ 1,235,127.00	\$ 155,285.59	\$ 1,297,968.13	\$ 1,446,463.79	\$ 2,681,590.79
2007	21,092	\$ 2,183,881.96	\$ 392,606.56	\$ 1,422,499.04	\$ 1,814,655.60	\$ 3,998,537.56
2008	19,671	\$ 1,987,048.00	\$ 273,888.03	\$ 1,251,525.53	\$ 1,602,986.04	\$ 3,590,034.04
2009	14,404	\$ 1,717,727.00	\$ 239,300.00	\$ 666,858.00	\$ 906,188.00	\$ 2,623,915.00
2010	6,030	\$ 535,690.00	\$ 50,500.00	\$ 259,700.00	\$ 310,200.00	\$ 845,890.00
2011						
2012						
2013						
2014						
Total	82,543	\$ 8,407,258.96	\$ 1,368,050.94	\$ 5,933,783.97	\$ 7,372,197.46	\$ 15,779,456.42

Booking Pace for Proposals only

Year	Room Nights	Room Revenue	Mtg. Room Rental/AV	F&B	Total CC Revenue	Combined
2005	0	\$ -	\$ -	\$ -	\$ -	\$ -
2006	0	\$ -	\$ -	\$ -	\$ -	\$ -
2007	0	\$ -	\$ -	\$ -	\$ -	\$ -
2008	2102	\$ 169,948.00	\$ 14,100.00	\$ 102,640.00	\$ 116,740.00	\$ 286,688.00
2009	4991	\$ 598,305.00	\$ 76,750.00	\$ 335,700.00	\$ 411,450.00	\$ 1,009,755.00
2010	13279	\$ 1,493,650.00	\$ 112,250.00	\$ 901,300.00	\$ 1,013,550.00	\$ 2,507,200.00
2011						
2012						
2013						
2014	0	\$ -	\$ -	\$ -	\$ -	\$ -
2015	0	\$ -	\$ -	\$ -	\$ -	\$ -
Total	7,093	\$ 768,253.00	\$ 90,850.00	\$ 438,340.00	\$ 528,190.00	\$ 3,803,643.00

#of Events	Definites	Tentatives	Proposals	Totals
2004	108	0	0	108
2005	224	0	0	224
2006	242	0	0	242
2007	265	0	0	265
2008	183	14	10	207
2009	29	16	19	64
2010	6	1	9	16
2011				0
2012	0	0	0	0
2013	0	0	0	0
2014	0	1	0	1
Total	1057	32	38	1127

Pace In the Year for the Year			
CCNF REV ONLY	2007	2008	Variance
Definites	\$ 1,184,936.52	\$ 1,530,726.04	\$ 345,789.52
Tentatives	\$ 47,000.00	\$ 72,260.00	\$ 25,260.00
Totals	\$ 1,231,936.52	\$ 1,602,986.04	\$ 371,049.52

Pace the Following Year			
CCNF REV ONLY	2007 for 2008	2008 for 2009	Variance
Definites	\$ 605,412.00	\$ 620,738.00	\$ 15,326.00
Tentatives	\$ 152,000.00	\$ 285,450.00	\$ 133,450.00
Totals	\$ 757,412.00	\$ 906,188.00	\$ 148,776.00

Pace for 2 years in advance			
CCNF REV ONLY	2007 for 2009	2008 for 2010	Variance
Definites	\$ 208,818.00	\$ 130,000.00	\$ (78,818.00)
Tentatives	\$ 72,000.00	\$ 180,200.00	\$ 108,200.00
Totals	\$ 280,818.00	\$ 310,200.00	\$ 29,382.00
Total pace variance			\$ 549,207.52